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# 咸宁

## 投资指南

XIANNING INVESTMENT GUIDE





## 城市名片

City 'card'

中国最具成长力创新型城市 • 中国魅力之城  
China's most dynamic and innovative city • China's charming city

中国人居环境范例奖 • 中国最适宜人居城市  
China Habitat Model Award • The Most Livable City in China

全国首批水生态文明试点市 • 中国温泉之城  
Pilot for the first batch of water ecology civilization city in China • China's hot spring city

国家信用示范市 • 国家智慧城市试点市  
National Model city in credit • Pilot of National smart City

国家卫生城市 • 国家园林城市 • 国家森林城市  
National Sanitary City • National Garden City • National Forest City

国家绿化模范城市 • 国家森林养生试点市  
National green city • National forest health pilot city

国家生态保护与建设示范区 • 全国低碳经济示范区  
National Ecological Protection and Construction Demonstration zone • National low-carbon economy demonstration zone

全国新型能源基地 • 国家可再生能源建筑应用示范市  
National New energy base • National Renewable energy building application Demonstration city

全国首批旅游标准化示范城市 • 国家级旅游改革创新先行区  
The first national tourism standardization demonstration city • national tourism reform and innovation pilot zone

中部地区现代物流基地  
Modern logistics base in central China

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# 咸宁概况

Comprehensive article

咸宁，源自《易经》中的“首出庶物，万国咸宁”名句，地处中国中部，湖北南端，长江之滨，紧邻武汉，辖四县一市一区和一个国家级高新技术产业园区，国土面积9861平方公里，人口305万。

The name 'Xianning' is derived from the "first common things" in <the Book of Changes>. It is a city which is located in central China, the southern end of Hubei province, the bank of the Yangtze River, and near Wuhan. It has four counties, one city and a national high-tech industrial park. It has 9,861 square kilometers in land area and 3.05 million population.



## 三大目标定位

Three positions

特色产业增长极、转型发展示范区、自然生态公园城市

Characteristic industry growth poles, demonstration zones for transformation and development, natural and ecological park city

## 打造“双城”

Create a "twin city"

建设中国桂花城、打造中国中部康养城

To build a Chinese osmanthus city and a health-care city in central China

## 重点发展产业

important industries

### 传统产业科技赋能、转型升级

To empower science and technology, transfer and upgrade traditional industries

机电制造、现代森工、纺织服装等

Mechanical and electrical manufacturing, modern logging industry, textile and clothing industry, etc

### 支柱产业活力迸发、提质增效

To burst out of vitality and improve their quality and efficiency in pillar industries

食品饮料、电子信息、装备制造等

Food and beverage industry, electronic information industry, equipment manufacturing, etc

### 特色产业融合发展、做优做强

To better and strong characteristic industries and integrate and develop

大健康、桂、竹、茶、中药材等

Massive health industry, osmanthus, bamboo, tea, Chinese herbal medicine, etc

### 新兴产业蓬勃发展、成型成势

To become booming and shaping in emerging industries

人工智能、生物医药、节能环保、特种装备、新材料、新能源等

Artificial intelligence, biological medicine, energy conservation and environmental protection, special equipment, new materials, new energy, etc

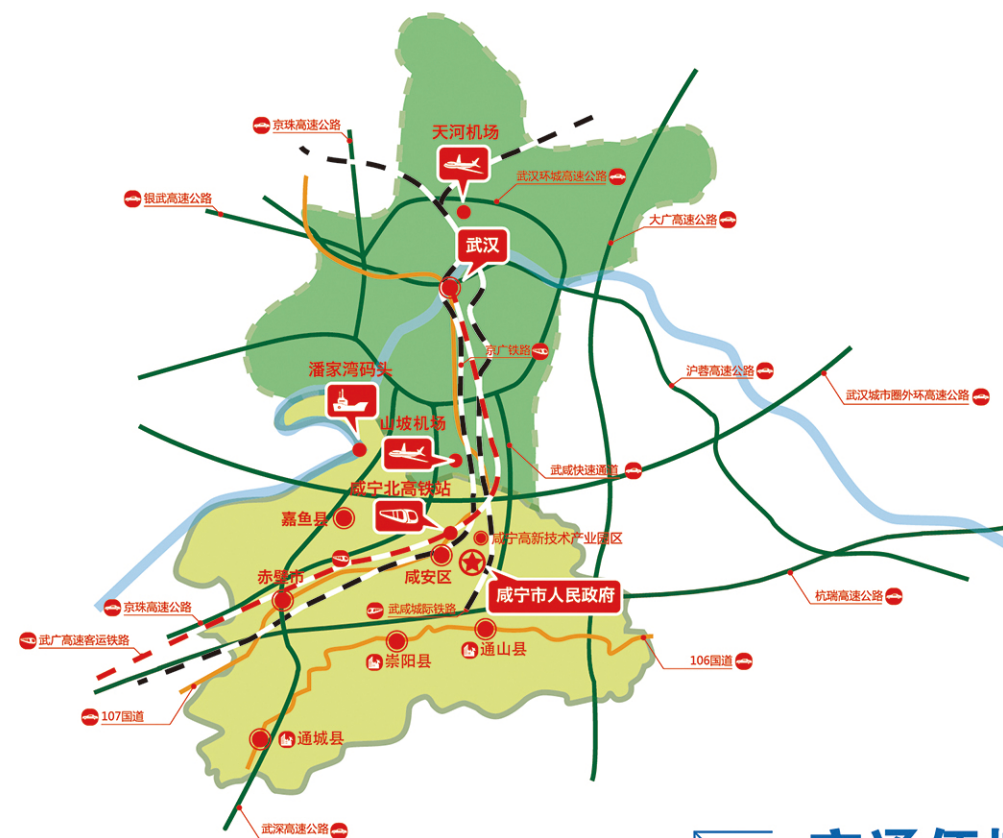
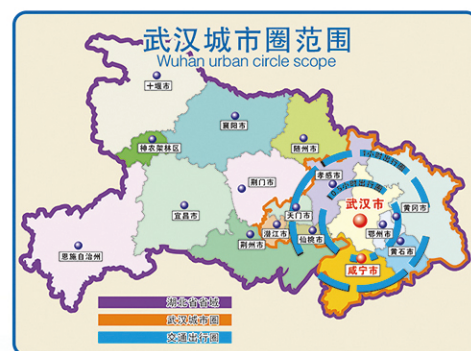


## 区位优势

Location advantage

咸宁地处中国中部崛起的核心区域，是长江中游城市群重要成员，“武汉城市圈”核心成员，武汉光谷科创大走廊重要节点城市。积极践行“9个城市就是1个城市”理念，正在全力加快武咸同城化发展，打造武汉功能扩展重要承载区和产业转移新高地。

Xianning is located in the core area of central China which is rising at a rapid speed. It is an important member of the urban agglomeration in the middle reaches of the Yangtze River. Xianning is also a core member of 'Wuhan City Circle' and will be a part of 'the Great Corridor of Science and Innovation' in Wuhan Optics Valley. We are actively implementing the concept of 'nine cities, one city' and making every effort to accelerate the development of Wuhan-Xianning Urban integration. Xianning will be a part of urban encroachment and a new highland for industrial transfer of Wuhan.



## 交通便捷

Convenient traffic

**航空：**距武汉天河机场1小时车程，距武汉第二机场（在建）20分钟车程，咸宁机场已列入国家发改委《全国民用机场布局规划》，正在进行选址、设计等前期工作。

**铁路：**京广深高铁、京广铁路、武咸城际铁路“三铁”合聚，境内总里程达199.4公里。

**公路：**京港澳高速、杭瑞高速、大广高速、武深高速、咸黄高速、咸通高速、武汉城市圈外环等境内高速总里程达457公里，106国道、107国道、351国道、武咸快速通道、咸潘一级路、咸宁城区南外环高速路形成网状格局，咸宁市现代综合交通运输枢纽地位不断提升。

**水运：**拥有128公里的长江黄金水道，咸宁港区是华中“千万标箱、亿吨大港”武汉新港的重要组成部分，已建成咸宁核电码头、华润电力码头、金盛兰码头、葛洲坝水泥码头等3000至5000吨级深水码头8个，嘉鱼、赤壁2座长江大桥贯通南北，集装箱运输两天可达上海洋山港，实现江海联运。

**Aviation:** it's a 1-hour drive from Wuhan Tianhe Airport and about 20 minutes' drive from the Second Airport in Wuhan (under construction). Xianning Airport has been included in <the National Civil Airport Layout Plan> by the National Development and Reform Commission, and now is undergoing the preliminary work of site selection and design.

**Railway:** The Beijing-Guangzhou-Shenzhen high-speed Railway, Beijing-Guangzhou Railway and Wuhan-Xianning Inter-city Railway gather together come to a total mileage of 199.4 kilometers.

**Expressway:** Beijing-Hong Kong-Macao expressway, Hang-Rui expressway, Da-Guang expressway, Xian-huang expressway and the expressway within Wuhan city circle come to 457 kilometers totally. 106 national road, 107 and 351 national road, Wu-Xian fast passage, Xian-Pan expressway, and the express around south outer race in Xianning City----- These form a network pattern. The status of Xianning as modern comprehensive transportation hub is rising.

**Water transport:** Xianning port is a important part of Wuhan new port which is known as "millions of box, tons of big port of central China" with 128 kilometers of the Yangtze river golden waterway. Xianning has been built 8 deep water wharves in 3000-to-5000-ton including Xianning Nuclear Power wharf, China Resources Power wharf Jinlan wharf, Gezhouba wharf etc....., Jiayu section of Yangtze river bridge and Chibi section of Yangtze river bridge go through northern and southern China. It only takes two days from Xianning to Shanghai yangshan port in container transportation. Xianning realizes River-Ocean-combined transportation.





## 人居环境优良

### Good living environment

全市森林覆盖率达54.2%、建成区绿地覆盖率40.6%，全年300天以上的优良空气，空气质量稳居全国地级市前20位。山青、水秀、泉温、洞奇、桂香、竹翠的自然风光，成就了“中国亚热带森林自然生态平衡典型代表”、“全国最适宜人居环境”等美誉和“中国人居环境范例奖”等殊荣。

The forest coverage rate of the city reached 54.2%, and the green space coverage rate in the populated area was 40.6%. With an excellent air of over 300 days this year, the air quality ranks among the top 20 prefecture-level cities in China. The natural scenery of the green hills and clear waters, hot spring waters, strange caves, sweet-scented osmanthus and green bamboos have won the reputation of "Typical Representative of Natural Ecological Balance in China Subtropical Forest", "the most suitable city for human habitation in China" and the "China Habitat Environment Example Award".

湖北科技学院、咸宁职业技术学院和咸宁职业教育（集团）学校等全市18所大中专院校每年培训毕业生近3万人。全市通过大力整合职业教育资源，依靠省部合作项目和省政府全力支持的咸宁职教新城初具规模，待全面建成后，可开展近10万人次的职业技能培训，为咸宁企业提供充沛的人力支持。

18 colleges and universities in Xianning including Hubei University of Science and Technology, Xianning Vocational and Technical College and Xianning Vocational Education (Group) School and so on.. train nearly 30,000 graduates every year. Through the integration of vocational education resources, a 'new town' for vocational education has begun to take shape relying on the cooperation projects and the support from provincial government. After that, the vocational skills training for nearly 100,000 people can be carried out to provide abundant human support for Xianning enterprises.



## 旅游资源丰富

### Rich tourism resources

全市共有A级景区40家，其中5A级景区1家（赤壁三国古战场）、4A级景区12家（国家级风景区九宫山、湖北省地质公园——隐水洞、潜山国家森林公园等，省级旅游度假区赤壁陆水湖、崇阳浪口温泉），3A级景区14家，2A级景区13家，全市A级旅游景区数量实现跨越式增长，游客接待能力显著提升。

2020年全市接待旅游人数6840万人次、旅游总收入355亿元。游客纷至沓来，为咸宁发展汇聚人气，带来无限商机与财富。

咸宁是全国著名的“温泉之城”“桂花之乡”“楠竹之乡”“茶叶之乡”。一城十二泉扬名海外，春游竹海，夏登九宫，秋赏桂花、冬沐温泉已成为咸宁生活的新时尚。

The city has a total of 40 A-grade scenic spots including one National AAAAA class Tourist Attraction (red cliff ancient battlefield), 12 AAAA class Tourist Attractions (Jiugong mountain, Hubei Geo-park——Yinshui Cave, Qianshan national forest park, provincial tourism resort——Chibi Lake, Chongyang hot spring), 14 National AAA class tourism resorts, 13 AA class tourism resort.... A class tourism resorts in Xianning achieve leap-forward growth and tourists' reception ability significantly improved.

In 2020, the city received 68.4 million tourists and received a total tourism revenue of 35.5 billion yuan. People come and Xianning develop. That's bring unlimited business opportunities and wealth.

Xianning is the national famous "city of hot springs", "hometown of osmanthus", "hometown of bamboo" and "hometown of tea". It's a city known as twelve hot springs all over the world, visiting bamboo sea in spring, climbing Jiugong mountain in summer, enjoying the sight of osmanthus in autumn and soaking in hot spring in winter has become a new life style for Xianning.



◎隐水洞



◎古桂花树



◎九宫山



◎万亩茶园



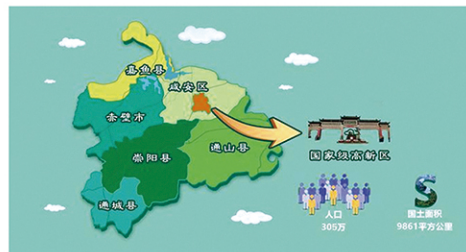
## 人力资源充沛

### Abundant human resources





## 产业基础坚实 Solid industrial foundation



全市归上企业近1000家，已形成食品饮料、电子信息、纺织服装、装备制造、电力能源、冶金建材等主导产业，市直机电和现代森工、高新区军民融合产业、咸安区苎麻纺织、嘉鱼县管材、赤壁市纺织服装、砖茶、应急装备制造和电子信息、通城县涂附磨具和电子信息基材、崇阳县钒、通山县石材等13个重点产业集群列入省级重点成长型产业集群。红牛、南玻、华润、奥瑞金、金盛兰、统一、今麦郎、际华、元气森林、立邦等50多家世界500强、中国500强、上市公司落户咸宁。

Xianning has nearly 1000 enterprises. It has formed food and beverage, electronic information, textile clothing, equipment manufacturing, power energy, metallurgy and building materials, municipal electromagnetically and logging industry, civil-military integration industry in high-tech zone, ramie textile in Xian'an district, pipe Jiayu county, textile and clothing in Chibi city, the lump tea, emergency equipment manufacturing and electronic information, grinding and electronic information substrate in Tongcheng county, vanadium industry in Chongyang county, stone in Tongshan county and other 13 key industry clusters are included in the provincial key industries. More than 50 businesses in top 500 companies and China's top 500 companies covering Red Bull, South Glass industry, China Resources, Oragin, Jinshenglan, Unity, Jinmalang, Jihua, Genki Forest, Nippon, etc., have settled in Xianning.

大力实施“创新驱动，绿色崛起”战略，设立香城产业引导基金，建成湖北首个金融小镇——贺胜金融小镇，全面启动金融信息港建设。频繁开展的银行与企业对接、基金与产业对接、资本与项目对接活动，为落户企业提供发展动能。引进和新设各类证券市场主体，扶持本地企业上市。连续18年被授予全省金融信用市，获批创建全国社会信用体系建设示范市。

We will vigorously implement the strategy of "innovation-driven and green rise", set up the Xiangcheng Industrial Guide Fund, build Hesheng Financial Town--- the first financial town in Hubei Province, and fully start the construction of a financial information port. Frequent bank-enterprise docking, fund and industry docking and capital and project docking activities from the government provide development momentum for the settled enterprises. We will introduce and set up all kinds of securities market entities to support local enterprises to list. The city has been awarded a financial credit city for 18 consecutive years, and are going to build a national demonstration city for social credit system construction.

## 金融服务给力 Powerful financial services





# 咸宁高新技术产业开发区

Xianning High-tech Industrial Development Zone

咸宁高新区组建于2006年7月，2017年2月被国务院正式批复晋级为国家级高新区，在咸宁市委、市政府的高度重视下，正阔步走在“创新驱动、绿色崛起”的康庄大道上。高新区总体规划面积369平方公里，**综合实力在全省12家国家高新区中连续排名第5位，2020年迈入全国百强高新区行列，综合实力进位增速全国第二。**核心区已落户工业项目400余个，高新技术企业近100家，引进了红牛、奥瑞金、元气森林、桑德、南玻、立邦、光宝、海王等一批百强企业和上市公司，已形成食品饮料、智能制造、新材料、电子信息、生物医药等五大特色产业。并建立了一批博士后工作站、院士工作站、重点实验室、研究院。目前有省级工程技术研究中心6家，省级企业技术中心7家，省级校企共建研发中心2家，省级院士专家工作站15家，省级科技小巨人企业6家，省级隐形冠军企业8家。已形成生命健康产业园、军民融合产业园、高新技术综合产业园、先进制造产业园、中国光谷咸宁产业园五大专业园区，致力于打造食品饮料、生物医药、电子信息、新能源新材料、先进装备制造等五大百亿特色产业集群。近年来，咸宁高新区高昂龙头，全力打造创新驱动先行区、鄂南经济强市增长极、绿色崛起排头兵，主要经济指标保持超过20%的增长速度，增速居湖北省前列。园区交通区位、基础设施、人力资源、招商政策、金融创新“五大红利”正在加速释放。

Xianning High-tech Zone was established in July 2006. In February 2017, it was officially approved by The State Council as a national high-tech zone. Under the high attention of Xianning Municipal Party Committee and Xianning Municipal Government, it is striding on the great road of "innovation-driven and green rise". The overall area under planning of the high-tech zone is 369 square kilometers. It's ranking the 5th among the 12 national high-tech zones in the province continuously. In 2020, it ranks among the top 100 high-tech zones in whole China, and ranks the second place in the growth rate of comprehensive strength in China. The core area has settled in more than 400 industrial projects and nearly 100 high-tech enterprises and introducing a number of top 100 enterprises and listed companies such as Red Bull, Ruijin, Genki Forest, Thunder, Southern Glass industry, Lianbo, Nippon and Haiwang and so forth. Xianning has formed five characteristic industries such as food and beverage, intelligent manufacturing, new materials, electronic information and bio-medicine and established a number of postdoctoral workstations, academician workstations, key laboratories, research institutes. At present, there are 6 provincial engineering and technology research centers, 7 provincial enterprise technology centers, 2 provincial university-industry cooperation research and development centers, 15 provincial academician expert workstations, 6 provincial science and technology enterprises, and 8 provincial champion enterprises. It has formed five professional parks, namely, life and health industrial park, military-civilian integration industrial park, high-tech comprehensive industrial park, advanced manufacturing industrial park, and China Optics Valley Xianning Industrial Park. It is committed to building five hundred billion characteristic industrial clusters, such as food and beverage, bio-medicine, electronic information, new energy and new materials, and advanced equipment manufacturing. In recent years, Xianning High-tech Zone has been striving to build an innovation-driven pilot zone. As a strong economic zone in southern Hubei and the vanguard of green rise, Xianning High-tech Zone have maintained a growth rate of more than 20% ranking in the forefront of Hubei Province. The "five dividends" of transportation location, infrastructure, human resources, investment attraction policies and financial innovation are accelerating.

## 重点发展产业 Prioritized industries

**先进装备制造：**工业机器人、数控机床开发与制造、高端机电装备开发与制造、汽车及零部件、智能装备开发与制造等。

**新材料：**再生材料、绿色建材、新能源电池、高分子新材料、纺织新材料等。

**生物医药及医疗器械：**新型医用卫生材料及敷料生产、生物技术药物开发与生产、高端医疗器械生产、新特药研发及生产等。

**电子信息：**激光微电子、集成电路IC设计、芯片封测、光电显示及配件、智能光电通信设备、软件与信息服务、地理信息、大数据物联网等。

**节能环保：**新型环卫设备研发与制造、脱硫节能环保设备开发与生产、水质污染防治节能环保设备开发与生产等。

**Advanced equipment manufacturing:** industrial robots, CNC machine tool development and manufacturing, high-end mechanical and electrical equipment development and manufacturing, automobile and parts, intelligent equipment development and manufacturing, etc.

**New materials:** recycled materials, green building materials, new energy batteries, new polymer materials, new textile materials, etc.

**Biomedical and medical devices:** production of new medical health materials and dressings, biotechnology drug development and production, high-end medical device production, research and development and production of new special drugs, etc.

**Electronic information:** laser microelectronics, integrated circuit IC design, chip sealing and test, photoelectric display and accessories, intelligent photoelectric communication equipment, software and information services, geographic information, big data Internet of Things, etc.

**Energy conservation and environmental protection:** research and development and manufacturing of new sanitation equipment, development and production of desulfurization, energy conservation and environmental protection equipment, and development and production of energy conservation and environmental protection equipment for water quality and pollution prevention and control, etc.





## 特色载体

Characteristic carrier

### 梓山湖大健康产业示范区 Zishan Lake Great Health Industry Demonstration Zone

梓山湖大健康产业示范区由咸宁市政府与湖北省联合发展投资有限公司共同建设，位于咸宁北部与武汉交界地带，依托武咸城际铁路咸宁首站贺胜桥站建设，是湖北省一站一城战略的首个启动项目。规划总面积45.66平方公里，人口12万，按照两心七组团“产城融合”空间格局，着力打造区域性文化、科技、商贸中心、滨湖宜居、宜业、宜游示范区、“一站一城”新型城镇化示范区和华中“大健康”城。

Zishan Lake Health Industry Demonstration Zone is jointly built by Xianning Municipal Government and Hubei Joint Development Investment Co., Ltd.. As the first launch project of the one-city strategy in Hubei Province, it's located in the northern border area of Xianning and Wuhan which is near to Xianning Bridge Station with a total area of 45.66 square kilometers and a population of 120,000. According to the idea of 'integration of industry and city' and the 'two centers and seven groups', we will strive to build a regional culture, science and technology and trade center and a good place for life, work and tour, and a new urbanization of 'one station and one city', and a 'Great health' city in central China.



#### 重点发展产业 Prioritized industries

围绕“大健康”产业体系，重点培育旅游养生、科研教育、商业商贸等产业集群。

Based on "Great health" industrial system, we will focus on cultivating industrial clusters such as tourism and health care, scientific research and education, and business and trade...



### 农业高新区 Agricultural High-tech Zone

咸宁市杨畈农业高新技术产业示范区（以下简称“咸宁农高区”）是咸宁市委、市政府提出的建设农业可持续发展试验区暨农业绿色发展试点先行区的“七大项目”之一，2019年1月正式组建并启动建设。农高区位于咸宁高新区横沟桥镇，属于咸宁市北部空间区域，是咸宁城区重要组成部分。规划面积100平方公里，起步区19平方公里。经过两年建设，已完成道路建设30余公里，土地流转10000余亩，完成了3个片区村湾整治，各项建设已全面铺开。目前已落户农业项目12个，其中投资1000万元以上项目8个。重点谋划了花木交易中心、华中香料植物研发中心、美丽乡村建设、农产品物流园区、农耕印象创意园、双创示范园、特色农产品加工产业园区、中药材研究园、中药材种植试验示范基地、中药材种质资源保护与种苗繁育基地、中医药健康休闲养老旅游度假区、香城花语农旅田园综合体、花乡药谷产业园等一批重点项目。

Xianning Yangfan Agricultural High-tech Industry Demonstration Zone (hereinafter referred to as "Xianning Agricultural High-tech Zone") is one of the "seven projects" in the construction of agricultural sustainable development pilot zone and agricultural green development pilot zone proposed by Xianning Municipal Party Committee and Municipal Government. It was officially established and started in January 2019. Agricultural High-tech District is located in Xianning High-tech Zone Henggou Bridge Town belonging to the northern spatial area of Xianning City. It is an important part of Xianning City District. Planned area of the district is 100 square kilometers with a starting area 19 square kilometers. After two years' construction, more than 30 kilometers road have been built. Land diversion goes to more than 10,000 mu. The regulation measure to village and bay in three districts have been completed, and all the basic construction has been going on. At present, 12 agricultural projects are underway including 8 projects with an investment of more than 10 million yuan. We are now focusing on the flowers and trees trading center, central China spice plant research and development center, beautiful rural construction, agricultural products logistics park, farming impression creative park, Shuangchuang Demonstration Park, characteristic-agricultural-products processing industrial park, Chinese herbal medicine research park, Chinese herbal medicine planting experiment demonstration base, Chinese herbal medicine germplasm resources protection and seedling breeding base, Traditional Chinese Medicine health leisure & tourism resort for the elderly, Xiangcheng Flower Rural Tourism, flower & medicine industrial park and a batch of key projects.

#### 重点发展产业 Prioritized industries

重点发展中药材和草本花卉两大产业。

Chinese herbal medicine industry and herbal flower industry



## 特色载体

Characteristic carrier

◎ 旅游投资发展区  
Tourism Investment and Development Zone

### ① 环潜山国家森林公园温泉旅游度假区 trans-Qianshan National Forest Hot Spring Tourist Resort

环潜山国家森林公园温泉旅游度假区地处咸宁市温泉城区西南部，淦河以南，包括双龙山、孝子山、潜山、王山寨山，规划面积79平方公里，其中近期规划面积54.6平方公里。已完成投资约80亿元，已建成碧桂园凤凰温泉酒店、温泉谷度假区、三江森林温泉度假区、太乙国际温泉度假村、楚天瑶池温泉度假村等项目。

Located in the southwest of Xianning Wenquan City and south of Gan River, Trans-Qianshan National Forest Hot Spring Resort includes Shuanglong Mountain, Filial Mountain, Qianshan and Wangshanzhai Mountain with a planned area of 79 square kilometers, among which the 54.6 square kilometers belongs to recent planned area. It has been invested 8 billion yuan by now. There are Country Garden Phoenix Hot Spring Hotel, Hot Spring Valley Resort, Sanjiang Forest Hot Spring Resort, Taiyi International Hot Spring Resort, Chutian Pool Hot Spring Resort and other projects.

#### 重点发展产业 Prioritized industries

文化旅游、休闲度假、温泉养生、森林养生、运动健身等。  
Cultural tourism, leisure and vacation, hot spring health, health industry, sports and fitness, etc.



### ② 咸宁大洲湖生态建设示范区 Xianning Dazhou Lake ecological construction demonstration area

大洲湖生态建设示范区位于咸宁市咸安区，是咸宁践行“北拓”战略规划，加快建设武咸一体化的关键性项目，总投资约150亿元，建设周期10至15年。规划区东至桃源大道（规划）、西至京港澳高速及淦河、南至京广高铁、北至咸宜吉铁路（规划），总面积29.72km<sup>2</sup>，湖区水域面积约11km<sup>2</sup>，建成后，建设用地约10.28km<sup>2</sup>，常设水位湖面约7.03km<sup>2</sup>，是咸宁中心城市空间结构的生态绿核、城市绿肺，规划将发挥大洲湖泊湿地的天然生态优势，升级整合现有的农田、水系、村落，打造湿地休闲环境，升级发展休闲农业，将该区域打造为融合城市特色文化，集健康颐养、温泉度假、文旅休闲等多元功能为一体的武咸康养都心。

Dazhou Lake Ecological Construction Demonstration Zone is located in Xian'an District, Xianning City. It is a key project for Xianning to practice the strategic planning of "expanding to the northern city" and accelerate the construction of Wuhan-Xianning integration. It has a total investment of about 15 billion yuan and a construction period of 10 to 15 years. The planned area is East to Taoyuan Avenue (planned), west to Beijing-Hong Kong-Macao Expressway and Gan River, South to Beijing-Guangzhou High-speed Railway, north to Xian-Yiji Railway (planned) with a total area of 29.72km<sup>2</sup>. The lake area is about 11km<sup>2</sup>. After its completion, construction land is about 10.28km<sup>2</sup> and the lake faces is approximately 7.03km<sup>2</sup>. It will be the health core and urban healthy lung of the ecological center of Xianning spatial structure. The plan will give full play to the natural ecological advantages of Dazhou lakes and wetlands and upgrade and integrate existing farmland, water systems and villages aiming to create a wetland leisure environment, upgrade the development of leisure agriculture. Finally it will be built into a integration of urban characteristic culture, health care, hot spring vacation, cultural tourism, leisure and other multiple functions.

#### 重点发展产业 Prioritized industries

健康颐养、农业休闲、温泉养生、轻奢度假、高铁物流、商务金融、生态人居等。

Health care, agricultural leisure, hot spring health care, light luxury vacation, high-speed rail logistics, business and finance, ecological human settlement, etc.





## 特色载体

Characteristic carrier

### ③斧头湖综合利用 Axe Lake Integrated Utilization

斧头湖位于咸宁城区西北部，处于武汉市江夏区和咸宁市咸安区、嘉鱼县的交界处，因附近的斧头山而得名，是湖北省第四大湖泊。斧头湖综合利用是咸宁市委、市政府加速推进斧头湖区域高质量发展的重大项目，项目覆盖区域为斧头湖69.1Km<sup>2</sup>的湖泊水域和92.81Km的湖泊岸线。主旨为在生态先行、保护优先、规划优先的前提下，统筹当前与长远，推进现有各种邻湖业态转型升级和三产融合，构建产、城、人和谐发展关系。项目围绕湖泊底泥清淤、环湖路网、生态渔业、乡村旅游、休闲农业建设为主线，全力做好湖泊水经济、水文章。

Futou Lake is located in the northwest of Xianning City. That's at the junction of Jiangxia District of Wuhan and Xianning Xian'an District and Jiayu County. It is named for the nearby Futou Mountain and is the fourth largest lake in Hubei Province. The comprehensive utilization of Futou Lake is a major project for Xianning Municipal Party Committee and Xianning Municipal Government to accelerate the high-quality development of Futou Lake area. The project covers the 69.1Km<sup>2</sup> lake waters and the 92.81Km lake shoreline of Futou Lake. The purpose of this project is to coordinate the current and long-term plans, to promote the transformation and upgrading of various lake industries and to integrate three industries under the premise of ecology, protection and planning and finally to form a harmonious development relationship between industry, city and people. The project focuses on the dredging of the mud at the bottom of the lake, the road network around the lake, ecological fishery, rural tourism and leisure agriculture and makes every effort to play a role in water resources in economy.

### 重点发展产业 Prioritized industries

健康颐养、农业休闲、湖泊旅游开发、特色文旅开发、轻奢度假、生态人居等。

Healthy care, agricultural leisure, lake tourism development, characteristic cultural and tourism development, light luxury vacation, ecological human settlements, etc.



### ④向阳湖中国文创产业聚集区 Xiangyang Lake China cultural creativity Industry Area

向阳湖中国文创产业聚集区位于咸宁市咸安区西侧，与咸宁市主城区相连，距武汉中心城区约60公里，处于武汉1小时交通圈范围内，是咸宁市的北大门和进出武汉都市圈的交通要塞，距京广铁路、京广客运专线咸宁站不到10km，至省会武汉仅需25分钟，交通便利，区位优势极其明显。规划总面积33.3平方公里，其中建设用地869.54公顷，非建设用地2471.35公顷，按照“生态+农史文旅+人城境业”的理念拟将该区域规划目标定位为华中地区名人文化旅游度假目的地、中国向阳湖名人文创产业示范区。

Xiangyang lake China cultural industry cluster is located in west of Xianning connected with Xianning city. It's about 60 kilometers away from Wuhan center. Located in 'one hour driving from Wuhan' city circle. It's the north gate of Xianning city and here is also traffic fortress commuting between Wuhan cities. Xiangyang Lake is less than 10km away from the Xianning station in Beijing-Guangzhou railway and Guangzhou passenger dedicated line and takes only 25 minutes to Wuhan city (Capital city of Hubei Province). It has convenient transportation and location advantage. It has a total planned area of 33.3 square kilometers, of which 869.54 hectares belongs to construction land and 2,471.35 hectares belongs to non-construction land. With the concept of 'ecology + agriculture, history, cultural tourism and human city industry', the region will be targeted as a celebrity and cultural tourism vacation destination in central China and Xiangyang Lake celebrity and cultural innovation industry demonstration area.

### 重点发展产业 Prioritized industries

一是农业类（生态农业、现代农业、农业休闲旅游）；二是历史类（历史保护、历史教育）；三是文化类（文化展示、特色文化、文化创意）；四是历史类（生态旅游、文化旅游、乡村旅游）。

The first one is agricultural industry (ecological agriculture, modern agriculture, agricultural leisure tourism); the second one is history industry (history protection, history education); the third one is culture industry (cultural display, characteristic culture, cultural creativity); the fourth one is tourist industry (ecological tourism, cultural tourism, rural tourism).



### ⑤城市北部空间现代服务示范区 Modern Services in northern city Demonstration Area

咸宁市城市北部空间处于咸宁主城区北部，京港澳高速和咸通高速出入口附近，是咸宁主城区与外界联系的主要门户节点。规划面积902.16公顷，主要发展面向武汉的都市外向型产业，如休闲旅游产业、后现代服务业、科教研发业等。同时，适度发展面向区域、主城产业园区缺乏的高新技术产业，如北斗、军民融合等城郊离心型工业。目前已落户总投资45亿元的咸宁际华园项目。

The northern space of Xianning is in the north of Xianning main city, near the entrance of Beijing-Hong Kong-Macao Expressway and Xian-tong Expressway, which is the main gateway node between Xianning city and the other cities. With a planned area of 902.16 hectares, it mainly develops urban export-oriented industries for Wuhan, such as leisure and tourism industry, postmodern service industry, science and education research development industry, etc. At the same time, we will cover the shortage in high-tech industries, such as Beidou and military-civilian integration industry and suburban industry. At present, Xianning Jihuayuan project has been settled in a total investment of 4.5 billion yuan.

### 重点发展产业 Prioritized industries

休闲旅游、后现代服务业、科教研发及北斗、军民融合等高新技术产业等。

Leisure tourism, post-modern service industry, science and education research and development, Beidou, military-civilian industry and other high-tech industries and so on.



## 咸安经济开发区

Xian'an Economic Development Zone

咸安经济开发区成立于2005年，位于咸安城区西北部，距咸宁中心城区约10公里，紧邻京港澳高速咸宁南出口、离咸宁北出口约5公里，与潘家湾深水码头相隔30公里，107国道、京广铁路、咸潘公路和武广高速铁路贯穿其中，交通四通八达，区位优势得天独厚。总体规划面积54.73平方公里，已开发面积9.95平方公里。在做强做大纺织服装、机电制造、森工建材传统产业的同时，聚焦生物医药、模具及汽车零部件、新材料、智能制造四大产业，着力打造生物医药、模具及汽车零部件两个百亿产业集群。园区生物医药产业园、模具及汽车零部件产业园、智能制造产业园已初具规模，基本实现了集聚发展，产业资源整合和共享的优势逐步显现。现已有天源纺织、华宁防腐、湖北华博节能电机、奕东电子、巨宁森工、江南春竹业、洪盛模具、敏实汽车零部件、威思顿智能、志研自动化、真奥药业、健翔生物、鼎新高科等200多家企业在园区落户。

Xian'an economic development zone was established in 2005 which is located in the northwest of Xian'an district. It's about 10 kilometers away from Xianning central city and close to southern Xianning exit of Beijing Hong Kong-Macao expressway. Xian'an is about 5 kilometers away from northern Xianning station, and 30 kilometers apart from Panjiawan deep water wharf. 107 national expressway, Beijing-Guangzhou railway, Xian-pan expressway and Wu-guang high-speed railway run through Xian'an Economic Development Zone. The geographical position of Xian'an is superior, the transportation network extend in all directions. The overall planning area is 54.73 square kilometers with the area under developing is 9.95 square kilometers. While strengthening and expanding the traditional industries of textile and clothing, mechanical and electrical manufacturing, and forestry and building materials, Xian'an will focus on the four major industries: Bio-medicine, mold and auto parts, new materials, and intelligent manufacturing. It's aimed at building two 10-billion-yuan industrial clusters---bio-medicine industry, mold and auto components industry. The construction of Xian'an Economic Development Zone have begun to take shape in biomedical industrial park, mold and auto parts industrial park and intelligent manufacturing industrial park and have basically realized industrial resource integration and sharing. At present, more than 200 enterprises have settled in the park including Tianyuan Textile, Hualing Anti-corrosion, Hubei Huabo Energy Saving Electric, Yidong Electronics, Jining logging Industry, Jiangnanchun Bamboo Industry, Hongsheng tool industry, Mingshi Auto Parts, Westston Intelligence industry, Zhiyan Automation, Zhen'ao Pharmaceutical, Jianxiang Biology, Dingxin High-tech and so on.



### 重点发展产业 Prioritized industries

现代装备制造、精密模具及汽车零部件、生物医药、电子信息、机电制造、食品加工、新能源新材料、现代物流等。

Modern equipment manufacturing, precision mold and auto parts, bio-medicine, electronic information, mechanical and electrical manufacturing, food processing, new energy and new materials, modern logistics, etc.

## 嘉鱼经济开发区

Jiayu Economic Development Zone

嘉鱼经济开发区建于2003年4月，是国家级开发区—咸宁高新区的重要组成部分。2016年11月，被中国纺织工业联合会评为中国纺织服装行业十大绿色产业园区。规划面积50平方公里，已建成面积15平方公里，吸引了上海嘉麟杰、雅戈尔汉麻、浙江洁丽雅、佛山中能、浙江东泰、金盛兰等知名企业、上市公司落户投资。已形成以纺织产业集群为先导，建材、食品、装备、新能源、生物医药等六大支柱产业，其中纺织产业已形成从纺纱到织布印染再到成衣成品的完整产业链条。

Jiayu Economic Development Zone was built in April 2003, and is an important part of Xianning High-tech Zone which is the national development zone. In November 2016, it was awarded as the top ten green industrial parks in China's textile and garment industry by China Textile Industry Federation. It has a planned area of 50 square kilometers, of which 15 square kilometers has been built. Now many well-known enterprises and listed companies come and invest in including Shanghai Jialingjie, Youngor China-hemp, Zhejiang Jieliya, Foshan Zhongneng, Zhejiang Dongtai, Jinsheng Lan and so on. Six pillar industries have been formed covering textile industries, building materials, food, equipment, new energy and bio-medicine, among which the textile industry has formed a complete industrial chain from textile to weaving printing and dyeing and then to finished products.



### 重点发展产业 Prioritized industries

现代装备制造、精密模具及汽车零部件、生物医药、电子信息、机电制造、食品加工、新能源新材料、现代物流等。

Modern equipment manufacturing, precision mold and auto parts, bio-medicine, electronic information, mechanical and electrical manufacturing, food processing, new energy and new materials, modern logistics, etc.



## 武汉新港潘湾工业园

Wuhan Xin'gang Panwan Industrial Park

位于沿江经济产业带咸嘉新城项目区，是省、市倾力支持的发展区域，重点打造的工业新城。现正积极申报升级为湖北省级工业园。园区紧邻武汉市江夏区，至长江深水码头5公里，至通用集团金口整车生产基地仅15分钟车程。规划开发面积31平方公里，其中装备制造及汽车零部件区 21平方公里（含配套的现代物流产业园10平方公里），重点发展新能源新材料、装备制造及汽车零部件产业。目前入园企业130多家。2017年3月，国内领先的产业新城运营商华夏幸福进驻园区。

Located in the project area of Xianjia New Town in the economic industrial belt along the Yangtze River, Wuhan Xinggang Panwan Industrial Park is a development area supported by the province and the city which is regarded as a new industrial city. Now it is applying for a Hubei-level industrial park. The park is close to Jiangxia District of Wuhan City, 5 kilometers away from the deep water terminal of the Yangtze River. And it's only 15 minutes' drive from the General Motors Group Jinkou vehicle production base. The planned and development area is 31 square kilometers, of which 21 square kilometers is equipment manufacturing and auto parts area (including 10 square kilometers of supporting modern logistics industrial park). We will focus on the development of new energy and new materials, equipment manufacturing and auto parts industry. At present, there are more than 130 enterprises enrolled in the park. In March 2017, China Fortune, a leading industrial new city operator in China, entered the park.



### 重点发展产业 Prioritized industries

纺织服装、绿色建材、食品饮料、汽车零部件制造、智能制造、新能源新材料、生物医药及商贸物流等。

Textile and clothing, green building materials, food and beverage, auto parts manufacturing, intelligent manufacturing, new energy and new materials, bio-medicine and trade logistics and so on.

## 赤壁高新技术产业园

Chibi High-tech Industrial Park

2014年12月，湖北赤壁经济开发区被省政府批准为省级高新技术产业园区，是咸宁高新区“一区四园”之一，在2017年2月国务院批复咸宁高新区升级为国家高新技术产业开发区时同步升格。赤壁高新区按照“一区三园”（陆水循环产业园、中伙光谷产业园和蒲圻绿色产业园）的空间发展布局，规划面积32.69平方公里，建成面积近15平方公里，重点发展安全应急、电子信息、能源电力循环、纺织服装、大健康、新材料、现代电商物流等产业板块，打造特色产业集群，发展成为全国重要应急产业基地、长江经济带先进智造基地，湖北“光芯屏端网”产业支撑节点、中国柔性屏生产基地，中南地区火力发电基地和循环经济示范区，武汉城市圈大健康产业基地。2015年，被深圳电子行业协会评为“华中地区光电行业最具投资潜力园区”，2019年获批国家应急产业示范基地，2020年获评湖北省新型工业化示范基地。

In December 2014, Hubei Chibi Economic Development Zone was approved as a provincial high-tech industrial park by the provincial government. It is one of the "one district and four parks" of Xianning High-tech Zone. In February 2017, when The State Council approved the Xianning High-tech Zone as a national high-tech Industrial Development Zone. At the same time, Chibi High-tech Zone is developed in accordance with the spatial development layout of "One District and Three Parks" (Land and Water Recycling Industrial Park, Zhonghuo Optical Valley Industrial Park and Puqi Green Industrial Park). Its Planned area is 32.69 square kilometers, with an area of nearly 15 square kilometers completed. They also focus on the development of safety and emergency response, electronic information, energy and power circulation, textile and clothing, big health, new materials, modern e-commerce logistics and other industrial sectors in order to build characteristic industrial clusters. It will become an important national emergency industrial base, an advanced intelligent manufacturing base along the Yangtze River Economic Belt, Hubei "optical core screen end network" industrial support node, China's flexible screen production base, Thermal power generation base and circular economy demonstration zone in central and southern China, and Wuhan City Circle Big health Industry Base. In 2015, it was awarded as "the Most Investment Potential Park in Central China" by Shenzhen Electronics Industry Association. In 2019, it was approved as the National Emergency Industry Demonstration Base, and the New Industrialization Demonstration Base in 2020 in Hubei Province.



### 重点发展产业 Prioritized industries

安全应急、电子信息、能源电力循环、纺织服装、大健康、新材料等。

Safety and emergency response, electronic information, energy and power cycle, textile and clothing, big health, new materials, etc.



# 通城经济开发区

Tongcheng Economic Development Zone

通城经济开发区位于县城北端，106国道、杭瑞高速、武深高速穿境而过。2006年9月被国家发改委核准、湖北省人民政府批准为省级经济开发区，2012年被批准建立咸宁市首个高新技术产业示范园区，2014年8月被省委统战部授为“省级同心工业园”，2015年12月被省人民政府批准设立高新技术产业园，2017年2月，被国务院批准为咸宁国家级高新技术产业园区“一区四园”的通城园区。园区严格按照“布局集中、用地集约、产业集聚、生态环保、特色发展”的总体要求，本着“产城一体、城乡共融”的发展理念，通过功能分区，大力实施“一区多园”、“园中有园”战略，着力推进坪山高新技术产业孵化园、陶瓷产业园、药姑山中医药健康科技产业园、麦市食品工业园、五里建筑产业园、砂布小镇、幕阜山（通城）电商村和马港工业园、关刀工业园、北港汽配智能制造产业园等乡镇产业园区的建设和发展。园区总体规划面积20.6平方公里。目前，一期以玉立大道为轴心，规划面积3平方公里已基本建成；二期以通城大道为主轴，规划面积17.6平方公里，已经建成8平方公里。现有入区企业121家，产值过亿企业有38家，税收过千万企业有8家。国家级龙头企业5家、省级龙头企业12家。

Tongcheng Economic Development Zone is located at the north end of the county. It runs through the border of 106 National Highway, Hangzhou-Rui Expressway, Wuhan-Shenzhen Expressway. In September 2006, it was approved by the National Development and Reform Commission and Hubei Provincial People's Government as a provincial economic development zone. In 2012 it was approved as the first demonstration zone of high-tech industries. In August 2014, it was approved by provincial party committee united front work department as the "provincial concentric industrial park". In December 2015, it was approved by the provincial people's government as high-tech industrial park. In February 2017, it was approved by the State Council as one of Xianning state-level high-tech industrial park featured by "a area four garden". The Park is in strict accordance with the "layout, intensive, industrial agglomeration, ecological environmental protection, characteristic development" overall requirements, in line with the "city integration, urban and rural integration" development concept. And it runs with functional partition, and vigorously implement the "one garden", "garden within garden" strategy. Our government strive to develop the following industrial parks: pingshan high-tech industry incubation park, ceramic industrial park, medicine health technology industrial park, wheat food industrial park, five construction industrial park, sand cloth town, fu mountain (Tongcheng) electricity village and magang industrial park, dao industrial park, north port assembly intelligent manufacturing industrial park construction and development of township industrial park. The overall planned area of the park is 20.6 square kilometers. At present, the industrial park construction in first phase is around Yuli Avenue, and its the planned area of 3 square kilometers which has been basically completed; the second phase II is around Tongcheng Avenue, with a planned area of 17.6 square kilometers, and of which 8 square kilometers have been built. At present, there are 121 enterprises in the district, 38 enterprises with output value of over 100 million, and 8 enterprises with tax revenue of more than 10 million. There are 5 national leading enterprises and 12 provincial leading enterprises.



## 重点发展产业 Prioritized industries

涂附磨具、云母电工、电子信息、中医药健康四大百亿支柱产业；油茶、生猪、食品饮料、陶瓷建材四大五十亿特色产业；文化旅游、电子商务、进口贸易、健康养生四大新经济业态。

Four pillar industries of ten billion yuan including grinding tools, mica electrician, electronic information, and TCM health; five billion characteristic industries including oil tea, pig, food and beverage, and ceramic building materials; four new economic forms including cultural tourism, e-commerce, import trade, and health care.

# 崇阳经济开发区

Chongyang Economic Development Zone

崇阳经济开发区规划总面积15平方公里，南部以杭瑞高速为界，北至下津大道，东至浮溪桥村，西至青山河，下辖天城、青山两个工业园区，目前实际开发面积8.35平方公里。目前，开发区入园企业达到123家，其中工业企业86家，规模以上企业66家。开发区企业拥有2件中国驰名商标、11家湖北著名商标、12件湖北名牌产品，共有专利28件，发明专利18件、授权专利22件，授权发明14件。初步形成了五横六纵的路网框架和钒深加工、生物医药、智能装备制造、森工建材、食品加工、包装印刷和新能源7大产业，其中钒深加工、生物医药、智能装备制造为“十四五”期间开发区主导产业，高新绿色钒深加工工业进入全省重点成长型产业集群。包括兴民钢圈、凯迪电力、稳健公司等多家上市公司。

Chongyang Economic Development Zone has a planned total area of 15 square kilometers, bounded by Hangzhou-Rui Expressway in the south, Xiajin Avenue in the north, Fuxiao Village in the east, Qinghe River in the west, and with Tiancheng industrial park and Qingshan industrial park. At present, the actual development area is 8.35 square kilometers. Also, there are 123 enterprises in the park, including 86 industrial enterprises and 66 enterprises above designated size. The enterprises in the development zone possess 2 well-known Chinese trademarks, 11 Hubei famous trademarks, 12 Hubei famous brand products, a total of 28 patents, 18 invention patents, 22 authorized patents, and 14 authorized inventions. Preliminary formed five-horizontal-six-vertical road network framework and seven industries including vanadium deep processing, bio-medicine, intelligent equipment manufacturing, forest building materials, food processing, packaging and printing and new energy. Among them, vanadium deep processing, bio-medicine and intelligent equipment manufacturing are the leading industries of the development zone during the "14th Five-year Plan" period, and high-tech green vanadium deep processing industry has entered the key growth industry cluster of the province. Xingmin Steel Circle, Kaidi Electric Power, steady company and many other listed companies are included.



## 重点发展产业 prioritized industries

钒深加工、生物医药、智能装备制造、森工建材、食品加工、包装印刷、新能源等。

Vanadium deep processing, bio-medicine, intelligent equipment manufacturing, forest industry building materials, food processing, packaging and printing, new energy, etc.



# 通山经济开发区

## Tongshan Economic Development Zone

通山经济开发区的整体空间结构为“一区三园”即开发区主园区、南林桥工业集聚区、大盘垅工业集聚区，规划面积13.03平方公里，已开发面积7.3平方公里，现有企业121家，其中，规上工业企业47家，高新企业12家。已形成冶金建材、机械制造、电子信息、森工加工、生物医药、水晶加工六大主导产业。

The overall spatial structure of Tongshan Economic Development Zone is "one area and three parks", namely the main park of the development Zone, Nanlinqiao Industrial Cluster Area and Pangonglong Industrial Cluster Area. It has a planned area of 13.03 square kilometers and a developed area of 7.3 square kilometers. There are 121 enterprises, among which 47 industrial enterprises and 12 high-tech enterprises exist. It has formed six leading industries including metallurgical building materials, machinery manufacturing, electronic information, forest processing, biomedical, crystal processing.



### 重点发展产业 prioritized industries

电子信息、机械装备、生物食品、森工加工、现代物流等。  
Electronic information, machinery and equipment, biological food, forest processing, modern logistics, etc.

### ◎ 建筑成本（供参考） Construction Cost (for reference)

单位：元/平方米 unit: Yuan / m meter

结构类型 structure type	建筑成本 building cost
框架结构工业厂房 Framework structure industrial plant	750
轻钢结构工业厂房(带行车) Light steel structure industrial plant (cranes attached)	550
轻钢结构工业厂房 Light steel structure industrial plant	480
框架结构办公楼(多层) Frame structure office building (multistory)	1030
框架结构商品房(多层) Framework structure commercial housing (multiple layers)	950
框架结构商品房(高层) Framework structure of commercial housing (high-rise)	1200

### ◎ 物流成本（供参考） Logistics Cost (for FYI)

#### • 铁路运价 railway tariff

办理类别 Types	运价号 Freight rate number	基价Ⅰ base price I		基价Ⅱ base price II	
		单位 unit	标准 standard	单位 unit	标准 standard
整车 carload	2	元/吨 Yuan / ton	9.50	元/吨公里 Yuan / ton km	0.086
	3	元/吨 Yuan / ton	12.80	元/吨公里 Yuan / ton km	0.091
	4	元/吨 Yuan / ton	16.30	元/吨公里 Yuan / ton km	0.098
	5	元/吨 Yuan / ton	18.60	元/吨公里 Yuan / ton km	0.103
	6	元/吨 Yuan / ton	26.00	元/吨公里 Yuan / ton km	0.138
	7			元/轴公里 Yuan / axis km	0.525
	机械冷藏车 refrigerated rail-car	元/吨 Yuan / ton	20.00	元/吨公里 Yuan / ton km	0.140
零担 less-than-truck-load freight	21	元/10千克 Yuan / 10kg	0.220	元/10千克公里 Yuan / 10 kg km	0.00111
	22	元/10千克 Yuan / 10kg	0.280	元/10千克公里 Yuan / 10 kg km	0.00155
集装箱 container	20英尺箱 20 ft box	元/箱 Yuan / box	500.00	元/箱公里 Yuan / box km	2.025
	40英尺箱 40 ft box	元/箱 Yuan / box	680.00	元/箱公里 Yuan / box km	2.754

备注：现行运价制度采用分号制，根据货物的性质和运输要求，分成不同的运费计算等级，可根据货物所属类别对应运价号计算铁路运输价格。运费计算办法：运价=基价Ⅰ+基价Ⅱ×运价公里。

Note: The current freight rate system adopts the semicolon system, which divides the goods according to different freight calculation levels. The railway transportation price can be calculated according to the corresponding freight number of the goods category. Freight calculation method: freight rate = base price I + base price II + freight rate kilometer.

#### • 公路运价 Highway freight rate

运输形式 Transportation form		目的地 destination			
		上海 Shanghai	广州 Guangzhou	武汉、重庆、乌鲁木齐等 Wuhan, Chongqing, Urumqi, etc	北京 Beijing
整批运输(元/吨·公里) Whole batch transportation (Yuan / ton · km)	淡季 slack season	0.23-0.85	0.28-0.5	0.47-0.75	0.24-0.6
	旺季 peak period	0.2-0.74	0.23-0.6	0.44-0.86	0.19-0.72
零担(元/千克·公里) less-than-truck-load (yuan / kg · km)	淡季 slack season	0.02-0.4	0.06-1.0	0.05-0.55	0.02-1.2
	旺季 peak period	0.03-0.35	0.05-1.2	0.05-0.5	0.02-1.35
包车(元/吨·小时) Chartered car (yuan / ton · hour)	淡季 slack season		12-17		14.5-20
	旺季 peak period		10-20.4		13-24
集装箱运输(元/箱·公里) Container transport (yuan / box · km)	淡季 slack season		7.5-8.3		6.7-9
	旺季 peak period		7.5-9.9		6.7-10.8
特种货物运输(元/吨·公里) Special cargo transport (Yuan / ton · km)	淡季 slack season		0.3-0.5		0.4-0.8
	旺季 peak period		0.4-0.5		0.48-0.8

#### • 水路运价 Waterway freight rate

单位：元/吨 unit: yuan / ton

运输里程 transport mileage	顺流 fair current	逆流 Counter current
500公里左右 About 500 km	14	18
1200公里左右 About 1,200 km	12	16

备注：铁路运输为国家规定基准运价率，公路运输与水路运输的政府指导价均已取消，其运价参考为市场议价。  
Note: Railway transportation is the benchmark freight rate stipulated by the state. The government-guided prices for expressway transportation and waterway transportation have been canceled, and the freight rates shall refer to market negotiation.



◎运营成本（供参考）Operating Cost (for FYI)

• 水价 Water price

单位：元/吨 Unit: yuan / ton

工业用水 water for industry	生活用水 water for life	行政用水 Water for Administrative	特种用水 Water for Special use
3.25	2.45	3	4.4

备注：含排污费 Note: sewage discharge fee included.

• 燃气价格 Gas price

单位：元/立方米 unit: yuan / cubic meter

工业、商业用气 Gas for Industrial and commercial use	生活用气 Living gas
2.48	2.18

• 电价 Electricity price

单位：元/千瓦 unit: yuan / kW

用电分类 Classification of electricity consumption		电度电价 price per kilowatt-hour						基本电价 Basic electricity price (元/千瓦/月)(yuan / KW / month)	
		不满 1千伏 Less than 1 KV	1-10 千伏 1-10 KV	20-35 千伏以下 Below 20-35 KV	35-110 千伏以下 Below 35-110 KV	110 千伏 110 KV	220千伏 及以上 220 KV and above	最大需 量 Maximum demand	变 压 器 容 量 Transformer capacity
居民生活用电 Electricity for residents living	城乡居民生活用电 Residential Electricity Consumption in urban and rural areas (see the first instruction)	年用电2160千瓦时以内 within 2,160 kilowatt-hours annually	0.5580						
		年用电2161-4800千瓦时 2,161-4,800 KWH annually	0.6080						
		年用电4800千瓦时以上 more than 4,800 KWH annually	0.8580						
	居民合表用电 Residential Electricity Consumption(all in one table)	0.5800	0.5700	0.5700	0.5700				
工商及其他用电 Industrial and commercial and other	单一制 unitary system	0.6907	0.6707	0.6657	0.6507				
	两部制 Two systems		0.6117	0.6069	0.5919	0.5738	0.5548	42	28
农业生产用电 Agricultural production		0.5587	0.5387	0.5337	0.5187				
其中：贫困县农业排灌用电 agricultural drainage, irrigation in poverty-stricken counties		0.3917	0.3717	0.3667	0.3517				
趸售用电 Wholesale		县级趸售电价0.4567 County-level wholesale unit price:0.4567				县级以下趸售电价0.4687 Unit price in the below-county : 0.4687			

备注：按照国家、湖北省售电侧改革方案，企业可根据需求与售电公司洽谈电价。  
Note: according to the national and Hubei power sales side reform plan, the enterprise can negotiate the electricity price with the power sales company according to the demand.

• 员工工资 Employee salary

单位：元/月 Unit: yuan / month

一般工人 General workers	技术工人 skilled worker	管理人员 administrative staff	高工高管 Senior executive
2500-5000	3500-6000	3000-5000	5000-8000

• 员工社会保险 Employee Social Insurance

险 种 types of insurance	应缴纳比例 The proportion to be paid	单位缴费比例 company payment ratio	个人缴费比例 Individual payment ratio
企业养老保险金 Enterprise endowment insurance	24%	16%	8%
基本医疗保险金 Basic medical insurance	10.5%	8.5%	2%
失业保险金 unemployment insurance	1%	0.7%	0.3%
生育保险金 Birth insurance	0.5%	0.5%	
工伤保险金 Industrial injury insurance	用人单位按行业工伤风险 一类至八类对应的行业缴费 Employers pays according to the injury risk one to eight level in corresponding industry	0.1%、0.2%、0.35% 0.45%、0.55%、0.65% 0.8%、0.95%	

备注：用人单位和职工按职工工资总额据实申报社会保险缴费基数。缴费基数高于全市上年度在岗职工平均工资300%的，按300%申报；低于60%的，按60%申报。

Remarks: employers and employees declare social insurancebase according to workers' total wage bill actually.If the payment base is higher than 300% of the average salary of the previous year. It will be counted by 300%; less than 60%, and it will be counted by 60%.

咸宁市人民政府关于加强招商引资工作的若干意见（政策摘选）

咸政发〔2017〕7号

1、加大土地供给保障。对符合我市主导产业发展规划的重点项目优先供地，依法取得的工业用地可按土地出让合同约定分期缴纳土地出让价款，首次缴纳比例不低于50%，一年内缴清。对固定资产一次性投资在1亿元（含本数）以上5亿元以下的工业项目，按照不超过土地出让成交价50%的比例，给予基础设施建设补助；固定资产一次性投资5亿元（含本数）以上的，按照不超过土地出让成交价55%的比例，给予基础设施建设补助。对新引进在城市规划区及拓展区落户的文化旅游、大健康、金融服务、商贸物流等项目，符合绿色新产业目录要求，属于市级以上重点项目的，实际固定资产投资在1亿元（含本数）以上5亿元以下的，按实际固定资产投入的3%，给予基础设施建设补助；实际固定资产投资在5亿元（含本数）以上的，按实际固定资产投资投入的5%，给予最高不超过5000万元的基础设施建设补助。

2、强化税收贡献奖励。对固定资产投资5000万元（含本数）以上的工业项目投产后，前三年地方财政按相当于缴纳企业所得税地方分享部分的100%和增值税地方分享部分的80%给予奖励，后两年地方财政按相当于缴纳企业所得税和增值税地方分享部分的50%给予奖励。

3、给予重资产建设支持。对固定资产一次性投资5亿元（含本数）以上的工业龙头项目，可给予重资产建设支持。由政府代建项目厂房及厂区道路、通讯、水、电等基础设施，或代购生产设备等重资产，实现企业轻资产“拎包入住”，企业自产生税收的第一个年度起五年内分期回购。对高新技术企业在园区租赁厂房的，可给予房租补贴。

4、支持发展总部经济。经审核认定为总部经济的企业，对年缴增值税1000万元（含本数）以内的，地方财政按相当于年缴增值税地方分享部分的60%进行奖励，每增加1000万元，地方分享部分按累进增加5个百分点最高不超过90%进行奖励。企业所得税按地方分享部分的80%进行奖励。对企业高管人员（原则上不超过10人），地方财政按相当于缴纳个人所得税地方分享部分的80%进行奖励。自入驻当年起，总部企业应缴的行政事业性收费属于市政府审批权限范围内的部分，全部实行零收费。根据总部企业规模和需求，可免费配置一定数量的办公、生产、仓储用房，可为公司员工提供短期周转住房。对本地经济发展有突出贡献，年度缴纳增值税、企业所得税居全市前10名的总部企业，授予“十佳纳税大户”荣誉称号，授予企业法人代表“咸宁市荣誉市民”。

5、给予外商投资奖励。对在本市设立的外资企业，实际到资在1000万美元（含本数）以上3000万美元以下的，一次性奖励100万元人民币；实际到资在3000万美元（含本数）以上的，一次性奖励200万元人民币。

6、支持企业创新。对在市直或咸宁高新区设立企业技术中心、工程（技术）研究中心、工程（重点）实验室等的

企业，新获得国家级相关认定的，给予50万元一次性奖励；新获得省级相关认定的，给予20万元一次性奖励；新获得市级相关认定的，给予10万元一次性奖励。市级以上企业技术中心、工程（技术）研究中心、工程（重点）实验室等固定资产投资额达到300万元（含本数）以上的，按照固定资产投资额的20%，给予最高不超过500万元一次性补助。对新认定的高新技术企业给予10万元一次性奖励。对我市绿色新产业重点技术创新成果产业化项目，获得市级以上认定的，按不超过企业技术研发投入的10%给予最高100万元补助。对高等院校、科研机构承担国家、省专项重大技术创新成果在我市企业实现产业化并达到一定产值规模的，按成果产业化过程相关投入的15%对企业给予最高300万元补助。对符合我市绿色新产业目录且新增固定资产投资达到1000万元（含本数）以上的技术改造项目，按项目投入的2%给予最高不超过100万元补助。

7、加大金融支持。做大香城产业基金规模，建强做优贺胜金融小镇，对投资大、带动性强的重点项目，给予产业基金支持。鼓励企业挂牌上市（含境外证券交易所首次公开发行股票），对主板上市成功企业及其团队主要成员给予一次性200万元补助；对在“新三板”挂牌交易的企业，给予一次性100万元补助；对在四板挂牌交易的企业，给予一次性20万元补助。上市公司再融资且用于咸宁的，2亿元以下奖励50万元，2亿元（含本数）以上每增加1亿元，再奖励10万元，最高奖励100万元。对上市公司限售股持有人在我市交易减持已解禁限售股交易所缴纳的个人所得税，地方财政按相当于其地方分享部分的95%给予奖励，对上市公司限售股在我市证券机构实现交易并在我市缴纳所得税的，按相当于其缴纳所得税的2%给予相关证券公司代扣代缴手续费补贴。

8、实行招商中介奖励。研究制定《招商引资中介奖励措施》，对引进工业项目有突出贡献的各类商会、中介组织和非国家公职人员予以奖励。以项目固定资产实际到资额为奖励依据，到资额5000万元（含本数）至1亿元的，奖励标准为1%；1亿元（含本数）至5亿元的，奖励标准为1.5%；5亿元（含本数）以上的，奖励标准为2%；属国内500强企业投资的项目，其奖励标准在上述标准的基础上提高1%；属世界500强企业投资的项目，其奖励标准在上述标准的基础上提高2%。最高奖励300万元。

9、加大人才及用工保障。按引进高层次人才类别，给予3年内每月最高不超过3000元生活补贴，对在我市购买首套自住商品房的，给予最高不超过60万元购房补贴。对固定资产实际到资额达1亿元（含本数）以上，且企业年实际缴纳税收达到1000万元（含本数）以上的高管团队（原则上不超过5人），五年内地方财政按相当于高管团队个人所得税地方分享部分的80%给予奖励。对企业开展用工岗前就业技能培训和转岗培训按规定予以补贴。



## Several Opinions of Xianning Municipal People's Government on Strengthening Investment Promotion (Policy Selection)

Document No.7, 2017 issued by Xianning government

The 1, increasing the land supply guarantee. Where priority shall be given to key projects in line with the leading industrial development plan of our city, the industrial land obtained legally may pay the land transfer price in installments as agreed in the land transfer contract, and the payment ratio shall not be less than 50% for the first time and shall be paid within one year. For industrial projects with one-time investment in fixed assets of between 100 million yuan and 500 million yuan (including 100 million yuan), infrastructure construction subsidy shall be given at no more than 50% of the proportion of the land transfer price; for fixed assets of more than 500 million yuan (including the number), infrastructure construction subsidy shall be given according to the proportion of no more than 55% of the land transfer transaction price. And as for the newly introduced projects covering cultural tourism, health industry, financial services, trade and logistics projects settled in the urban planning area and expansion area. Those projects who meet the requirements of the new green industry, or reach the standard of the key projects at or above the municipal level, or belongs to the actual fixed asset investment going with between 100 million yuan and 500 million yuan (including 500 million yuan), 3 percent of the actual investment in fixed assets shall be subsidized for infrastructure construction. For the actual fixed asset investment is above 500 million yuan (including this number), 5 percent of the actual investment in fixed assets shall be subsidized for infrastructure construction.

The 2, strengthening tax contribution incentives. After industrial projects with more than 50 million yuan (including this number) are put into production, the local finance shall give reward the same as 100% of the local share part of the enterprise income tax and 80% of the local share part in the first three years. The local finance will give reward as 50% of the local share part of the enterprise income tax and VAT in the next two years.

The 3, providing heavy-assets construction support. For leading industrial projects with a one-time investment to fixed assets for more than 500 million yuan (including the number), support for heavy asset construction will be given. The government shall build the plant and the infrastructure such as roads, communications, water and electricity, or purchase production equipment, so as to realize the asset-light "check-in with a bag". The enterprise shall repurchase in stages within five years from the first year of tax revenue. Rent subsidies can be given to high-tech enterprises who rent factories in the park.

4, supporting the development of the headquarters' economy. For enterprises identified as the headquarters economy, if the annual VAT pays within 10 million yuan (including the amount), 60% of the annual VAT payment in the local sharing part will be rewarded by the local finance. For every 10 million yuan increases, the local sharing part will be increased by 5 percentage with the whole percentage no more than 90%. Corporate income tax is awarded the same as 80% of the local share portion. For senior enterprise executives (no more than 10 people), the local finance will reward them the same as 80% of the local share part in individual income tax. Since the year of entry, these administrative fees belonging to the scope of the examination authority of the municipal government and payable by the headquarters enterprises shall be subject to free. According to the scale and needs of the headquarters enterprise, a certain number of office, production and storage rooms can be allocated free of charge, which can provide short-term revolving housing for the employees of the company. The enterprises that has made outstanding contributions to the local economic development and the Top 10 headquarter enterprises in annual payment of VALUE-ADDED tax and corporate income tax are awarded the honorary title of "Top Ten Big Tax payers" and their legal representatives of enterprises shall be as "Honorary Citizen of Xianning City".

The 5, foreign investment incentives. For foreign-funded enterprises established in this city, if their actual capital is between USD 10 million (including the amount) and USD 30 million, RMB 1 million reward will be given; if their actual capital is above USD 30 million (including the amount), RMB 2 million reward will be given.

6, encouraging enterprise innovation. For enterprises that set up technology center, engineering (technology) research center and engineering

(key) laboratory in city or Xianning High-tech Zone and that obtained the relevant national accreditation can get 200,000 yuan as reward. And the enterprises who obtained relevant municipal certification can get 100,000,000 yuan as reward. If the investment in fixed assets, such as enterprise technology centers, engineering (technology) research centers, and engineering (key) laboratories at or above the municipal level reaches more than 3 million yuan (including the amount), a subsidy of not exceeding 5 million yuan shall be given according to 20% of the investment in fixed assets. A one-time reward of 100,000 yuan will be given to the newly identified high-tech enterprises. For the industrialization projects of key technology innovation achievements in green and new industries in our city that have been recognized at or above the municipal level, less than 1 million yuan will be given as the standard of 10% of the enterprise technology research and development investment. For institutions of higher learning and scientific research institutions that undertake the industrialization of special national and provincial technological innovation achievements in our city and reach a certain output value scale, they will be given a subsidy of 3 million yuan as the standard of 15% of the relevant investment in the industrialization process. For the technical transformation projects that is in the municipal catalogue of green and new industries and the investment of new fixed assets reaches more than 10 million yuan (including the current amount), a maximum subsidy of no more than 1 million yuan will be given as the standard of 2% of the project investment.

The 7, financial support. We will expand the scale of Xiangcheng Industrial Fund, build a stronger and better financial Town, and give industrial fund support to key projects with large investment and strong drive. Enterprises are encouraged to go listed (including the initial public offering of shares on overseas stock exchanges). And it will be given a one-time subsidy of RMB 2 million to the successful enterprises listed on the main board and their main team members, a one-time subsidy of RMB 1 million for the enterprises listed on the "New Third Board", and a one-time subsidy of RMB 200,000 for the enterprises listed on the fourth board. For listed companies who refinance and invest in Xianning, a reward of 500,000 yuan will be rewarded to those investing less than 2000,000 yuan in Xianning and for each increase of RMB 100 million based on RMB 200 million (including this amount), another RMB 100 million will be awarded, with the highest award of RMB 1 million. For the personal income tax paid by listed company holders of restricted shares in our city who has lifted the restricted stock exchange, local finance reward them equivalent to 95% of the local share part. Restricted shares of listed companies trade in our city securities institutions and pay income tax in our city can gain rewards equivalent to 2% of the income tax of the relevant securities company withholding fee subsidies.

8, investment attraction intermediary incentives. We will study and formulate the Incentive Measures for Intermediaries for Investment Promotion and reward all kinds of business associations, intermediary organizations and non-state public officials who have made outstanding contributions to the introduction of industrial projects. We will Based on the actual arrived capital of fixed assets of the project to set rewards. If the arrived capital is 50 million yuan (including this amount) to 100 million yuan, the reward is 1%; If the arrived capital is from RMB 100 million to RMB 500 million, the reward is 1.5% of its capital; If the arrived capital is above RMB 500 million, the reward is 2% of its capital. For projects invested by top 500 enterprises in China, the reward standard shall be increased by 1% on the basis of the above standard; As a project invested by the world top 500 enterprises, the award standard shall be increased by 2% on the basis of the above standard. The highest reward is 3 million yuan.

9, talent and employment security. According to different introducing high-level talents, we will provide living subsidy monthly in no more than 3,000 yuan within 3 years. For those who buy the first self-occupied commercial housing in our city, a housing subsidy of no more than 600,000 yuan will be given. For the senior management team (no more than 5 people) whose actual fixed assets reach more than 100 million yuan (including amount) and the annual actual tax payment of the enterprise reaches more

than 10 million yuan (including amount), the local finance reward them at 80% of the local income tax sharing part of personal income tax that is equivalent to the standard of senior management team within five

years. Enterprises will be subsidized for pre-job employment skills training and job transfer training according to regulations.

## 南鄂英才计划 (政策摘选)

咸发〔2017〕7号

坚持“高精尖缺”原则，引进国内外领军人才（A类）、省级领军人才（B类）、市级领军人才（C类）、青年创业英才（D类）等四类人才。其中，创业类人才须在咸宁创办企业（2014年1月之后），本人为企业第一大股东且占股30%以上；创新人才须与我市企事业单位签订5年以上劳动或合作合同（2015年1月之后），从事重大创新和科技成果转化工作，其中柔性引进的每年在咸工作时间不少于3个月。

**1. 资金扶持。**对引进人才创新创业的，给予资金扶持。其中，A类人才创业和创新项目，分别给予100至500万元、100至300万元资助，经评估认定为奠基性、战略性创业项目的，实行“一事一议”，最高给予2000万元资助；B类人才创业和创新项目，给予50至300、30至100万元资助；C类、D类人才创业项目，按固定资产投资额的10%，分别给予最高不超过100万元、50万元资助。

**2. 融资支持。**引进人才创办企业，可凭技术、成果等无形资产入股，政府投融资平台可通过股权投资方式予以支持，股权投资比例最高不超过20%，投资额不超过2000万元。

**3. 担保贴息。**对引进人才创办企业获得风险投资的，可协调担保机构给予最高不超过2000万元担保，并按同期中国人民银行贷款基准利率发生利息额，连续两年给予贴息补助，贴息总额A类、B类、C类、D类人才分别最高不超过500万元、300万元、100万元、50万元。

**4. 研发奖励。**引进人才领衔新建国家级独立型科研院所，经认定，按其投资总额的20%给予奖励，最高不超过1000万元；新建国家级独立研发中心、重点实验室，最高

给予500万元奖励。市属高校、科研院所的职务发明成果所得收益，高校可按60%—95%的比例、科研院所可按50%—70%的比例，划归参与研发的人员及团队拥有，收益金额不受事业单位绩效工资总额限制。

**5. 场地供给。**引进人才创办企业，落户咸宁高新区及其它经济园区的，由园区给予办公用房和厂房支持。其中，A类人才创业项目实行“一事一议”，满足建设用地和办公条件需求；B类、C类、D类人才创业项目，分别提供500平方米、300平方米、100平方米左右办公用房或厂房，3年内免收租金，在创业项目建设用地上给予优先支持和政策优惠。

**6. 住房保障。**A类、B类人才在我市购买首套自住商品房的，按购房款的50%给予购房补贴，补贴金额分别最高不超过60万元、30万元；C类、D类人才按购房款的25%给予补贴，补贴金额分别最高不超过15万元、10万元。在咸宁暂时没有自有住房的，可申请公租房，或给予一定租房补贴。

**7. 生活补贴。**全职引进的A类人才，3年内给予每月3000元生活补贴，给予其团队成员每人每月1500元生活补贴（不超过5人）；全职引进的B类人才，3年内给予每月2000元生活补贴；如配偶暂时无法安排工作的，1年内由用人单位按照每月不少于1000元标准发放生活补贴。柔性引进A类、B类人才，由用人单位给予一定的工作生活补贴。

**8. 配套服务。**实行“人才绿卡”制度，对引进的人才（含在咸工作的博士），经评定后由市政府颁发“人才绿卡”，享受“一卡通”人才服务绿色通道。

## Talent Plan of Southern Hubei (policy selection)

Document No.7, 2017 issued by Xianning government

Adhering to the principle of "Introducing the advanced and the sophisticated", we will introduce four types of talents, including domestic and foreign leading talents (class A), provincial leading talents (class B), municipal leading talents (class C), and young entrepreneurial talents (class D). Among them, entrepreneurial talents shall establish an enterprise in Xianning (from January 2014), he or she is the largest shareholder of the enterprise and account for more than 30% of the shares. Innovative talents shall sign a labor or cooperation contract with enterprises and institutions in our city for more than 5 years (from January 2015) to engage in major innovation and scientific and technological achievements, among which the flexible introduction works for not less than 3 months per year in Xianning.

**1. financial support.** Financial support will be given to those who introduce talents in innovation and entrepreneurship. Among them, we will subsidize for Class A talent in entrepreneurship and innovation projects 1 to 5 million yuan, 1 to 3 million yuan respectively and those strategic entrepreneurship projects, subsidize up to 20 million yuan implementing the a case-for-case system. And we will subsidize for 5 million to 3 million yuan for

Class B talent in entrepreneurship and innovation projects; Category C and D talents in start-up projects shall be subsidized with a maximum of RMB 1 million and RMB 500,000 respectively as the level of 10% of the fixed assets investment.

**2. financing support.** Entrepreneurs can invest with intangible assets such as technology and achievements in introducing talents and establishing enterprises. Government investment and financing platforms can support them through equity investment. The maximum proportion of equity investment shall not exceed 20%, and the investment shall not exceed 20 million yuan.

**3. guaranteed discount interest.** Those who introduce talents to establish enterprises and obtain venture capital can coordinate with guarantee institutions to guarantee no more than 20 million yuan. We will provide discount subsidies according to the amount of interest at the benchmark lending rate of the People's Bank of China at the same period within two consecutive years. The discount interest for class A, class B, class C, class D talents do not exceed 5 million yuan, 3 million yuan, 1 million yuan, 500,000



yuan separately.

4. R & D Award. Some introduce talents who play a role in building the new national independent research institute, once authorized by the government, will get award of 20% of the total investment. That's no more than 10 million yuan; Some introduce talents who play a role in building new national independent research and development center and key laboratory, no more than 5 million yuan will be awarded. The income from the job invention achievements of municipal universities and research institutes can be owned by the personnel and their teams by the proportion of 60% to 60% and 95% and 50% to 70% respectively. The amount of the income is not limited by the total performance salary of public institutions.

5. site supply. Those who introduce talents to establish enterprises and settle in Xianning High-tech Zone and other economic parks, the park will provide office rooms and factory for them. Class A talent entrepreneurship projects implement "one-case-for-one-case" system and we will meet their need for construction land and office conditions. For Class B, C and D talent entrepreneurship projects, we will respectively provide office space or plant in 500 square meters, 300 square meters and 100 square meters and they can rent these space or plant for free within 3 years. More and more, we will give priority support and preferential policies on the construction land within 3 years.

## 咸宁高新区招商引资实施办法

咸高管发〔2018〕11号

### 第一章 总则

**第一条** 为更好的贯彻落实《市人民政府关于加强招商引资工作的若干意见》（咸政发〔2017〕7号）文件精神，深入推进“三抓一优”，进一步改善和优化投资环境，加大招商引资工作力度，吸引更多的项目、资金、技术、人才，促进高新区经济快速发展，根据《市人民政府关于加强招商引资工作的若干意见》（咸政发〔2017〕7号）、《湖北省人民政府办公厅关于降低企业成本激发市场活力的意见》（鄂政办发〔2016〕27号）、《市人民政府办公室关于进一步降低企业成本激发市场活力的意见》（咸政办发〔2017〕47号）、《咸宁高新区关于鼓励发展总部经济和园区经济的若干政策》（咸高管发〔2016〕148号）等相关文件精神，结合咸宁高新区实际，制定本实施办法。

**第二条** 本实施办法适用范围：来咸宁高新技术产业开发区内兴办符合国家产业政策和高新区产业导向，并在高新区完成工商注册和税务登记的省外投资企业、省内投资企业、外商投资企业及个人。

### 第二章 基础设施建设补助

**第三条** 凡符合高新区主导产业发展规划，且满足《湖北省人民政府办公厅关于降低企业成本激发市场活力的意见》（鄂政办发〔2016〕27号）及《市人民政府办公室关于进一步降低企业成本激发市场活力的意见》（咸政办发〔2017〕47号）相关要求，属我市确定优先发展产业的项目，按不低于评估基准地价70%的标准，确定土地出让底价挂牌，并按固定资产投资强度，给予相应的基础设施建设补助。

（一）固定资产一次性投资在5亿元（含本数）以上的重点工业项目，按照不超过土地出让成交价55%的比例给予基础设施建设补助。

（二）固定资产一次性投资在1亿元（含本数）以上5亿元以下的工业项目，按照不超过土地出让成交价50%的比例，给予基础设施建设补助。

（三）固定资产一次性投资在3000万元（含本数）以上1亿元以下的工业项目，按照不超过土地出让成交价30%的比例，给予基础设施建设补助。

6. Housing Security. If Class A and B talents buy the first self-occupied commercial housing in our city, 50% of the purchase payment shall be given as the purchase subsidies. The maximum subsidy amount shall not exceed 600,000 yuan and 300,000 yuan respectively; Class C and D talents will be subsidized by 25% of the purchase money and the maximum subsidy amount shall not exceed 150,000 yuan and 100,000 yuan respectively. If those talents do not have one in Xianning, they can apply for public rental housing or some rental subsidies.

7. Living allowance. The introduced Class A professional talents shall receive a living allowance of RMB 3000 per month within 3 years, and their team members shall receive RMB 1500 per person (no more than 5 persons); The introduced Class B professional talents shall receive a living allowance of RMB 2000 per month within 3 years; If their husbands or wife cannot arrange work temporarily, the employer shall provide a living allowance of not less than RMB 1000 per month within 1 year. For the flexible introduction of class A, class B talents, the employer will give some work and living subsidies.

8. supporting service. We implement The "talent green card" system. For the introduced talents (including the doctors working in Xian), the municipal government will issue the "talent green card" after evaluation, and enjoy the green channel of the "all-in-one card" talent service.

凡符合高新区主导产业发展规划，固定资产一次性投资规模达3000万元以上，但不符合《湖北省人民政府办公厅关于降低企业成本激发市场活力的意见》（鄂政办发〔2016〕27号）文件规定的土地挂牌价格标准的工业项目，项目供地按土地底价100%为挂牌价，按照不超过土地出让成交价45%的比例，给予基础设施建设补助。

基础设施建设补助在基础设施建设基金中列支，分三个阶段拨付：

- 1.项目正式动工后，拨付基础设施建设补助资金的30%；
- 2.主体厂房建设完工后，拨付基础设施建设补助资金的50%；
- 3.设备安装到位正式投产后，拨付基础设施建设补助资金的20%。

**第四条** 对新引进在高新区落户的文化旅游、大健康、金融服务、商贸物流等项目，符合绿色新产业目录要求，属于重点项目的，可给予固定资产投资补助支持。

（一）对固定资产投资在5亿元（含本数）以上的，按实际固定资产投资投入的5%给予固定资产投资补助，补助额度最高不超过5000万元。

（二）对固定资产投资在1亿元（含本数）以上5亿元以下的，按实际固定资产投资投入的3%给予固定资产投资补助。

（三）对固定资产投资在5000万元（含本数）以上的互联网、金融服务类项目，按实际固定资产投资投入的2%给予固定资产投资补助，补助额度最高不超过200万元。

固定资产投资补助在产业发展扶持基金中列支，拨付程序为在投资方完成固定资产投资并提交经审计认定的第三方会计评估报告后，按产业基金拨付流程一次性予以拨付。

### 第三章 重资产建设支持

**第五条** 对高新区区域内固定资产一次性投资5亿元（含本数）以上的高新技术产业项目，视项目质量及实际需求，经评估论证并集体研究后可给予重资产建设支持，由高新区代建项目厂房及厂区道路、通讯、水、电等基础设施。对符合高新区五大产业规划且发展带动性强，建成达产后年税收超过1亿元的新建项目，可以代购生产设备等重资产，企业自产生税收的第一个年度起5年内按成本

价分期回购。

**第六条** 对高新区区域内固定资产一次性投资5亿元（含本数）以上且投产当年上缴生产经营性税收2000万元以上的引进工业项目，若因迁移至高新区而增加物流成本的，经评估认定后，按照不高于物流运输费用总额10%的比例，对企业货物物流运输费用给予财政补贴，累计补贴不超过3年，每年补贴额度不超过200万元。

**第七条** 对高新区区域内固定资产一次性投资5亿元（含本数）以上且投产当年上缴生产经营性税收1000万元以上的引进工业项目，涉及洁净厂房的，可一次性给予不超过厂房装修总额50%的装修补贴，补贴额度最高不超过500万元。

**第八条** 对高新区区域内固定资产一次性投资1亿元（含本数）以上且年税收500万元以上的高新技术产业项目，高新区可根据企业需求通过融资平台提供设备融资租赁支持，并对租赁费用按7%，最高不超过9%的利率给予不超过3年的补贴。

**第九条** 对高新区区域内固定资产一次性投资3000万元（含本数）以上且年纳税额300万元（含本数）以上的高新技术产业项目，在园区租赁厂房从事生产经营活动的，可按租赁价格给予房租补贴，但房租补贴最高不超过10元/㎡/月，租赁面积最高不超过10000㎡，补贴期限不超过3年。

对高新区区域内固定资产一次性投资5000万元（含本数）以上的重点工业项目，为企业配套提供白领公寓（套间）、蓝领公寓（单间），房租由高新区财政按照物价部门核定价格补贴50%。

以上符合条件的补贴在高新区财政预算中列支，除装修补贴外均分年度予以拨付。

### 第四章 外商投资奖励

**第十条** 对在高新区设立的外资企业，实际到资在1000万美元（含本数）以上3000万美元以下的，一次性奖励100万元人民币；实际到资在3000万美元（含本数）以上的，一次性奖励200万元人民币。

以上符合条件的奖励，在高新区财政预算中列支并一次性予以拨付。

### 第五章 财政贡献奖励

**第十一条** 对在高新区区域内固定资产投资5000万元（含本数）以上且达到合同约定的税收强度的工业项目（含租赁厂房）正式投产后，给予税收奖励政策支持，即前三年地方财政按企业所得税地方分享部分的100%和增值税地方分享部分的80%给予奖励，后两年按地方分享部分50%给予奖励。

**第十二条** 对在高新区区域内固定资产投资3000万元（含本数）至5000万元且达到合同约定的税收强度的工业项目（含租赁厂房）正式投产后，给予税收奖励政策支持，即前三年地方财政按企业所得税地方分享部分的100%给予奖励，后两年按地方分享部分50%给予奖励。

**第十三条** 对在园区租赁厂房的工业项目，年税收达200万元以上的，前三年地方财政按企业所得税地方分享部分的100%和增值税地方分享部分的80%给予奖励，后两年按地方分享部分50%给予奖励；年税收在200万元以下的，前三年地方财政按企业所得税地方分享部分的100%给予奖励，后两年按地方分享部分50%给予奖励。

**第十四条** 对固定资产投资1000万元（含本数）以上的互联网类项目，年税收达到100万元以上的，前三年地方财政按企业所得税地方分享部分的100%和增值税地方分享部分的80%给予奖励，后两年按地方分享部分50%给予奖励；年税收在100万元以下的，前三年地方财政按企业所得税地方分享部分的100%给予奖励，后两年按地方分享部分50%给予奖励。

对在高新区区域内征地新建项目，土地交易时的耕地占用税给予相当于其所缴纳税款同额度的奖励补助。

以上符合条件的奖励及补助在高新区财政预算中列支，并按以下程序拨付：

（一）增值税及企业所得税地方分享部分为税收高新区实际留成部分。税收贡献奖励由高新区财政局核实后按年度予以奖励。

（二）土地交易时的耕地占用税根据项目实施进度及合同约定按时拨付。

### 第六章 支持发展总部经济

**第十五条** 本规定所称的总部机构是指在咸宁高新区设立的以投资或授权形式，对多个（指3个及以上）区域内的企业、机构行使管理或服务职能的总机构。

凡在高新区注册登记总部或核心运营机构设在高新区，并在高新区纳税的企业，国内外大型企业在咸宁高新区设立的研发中心、工程技术中心、销售中心、采购中心、结算中心、信息中心、全国客服中心等符合总部管理有关规定及运作方式的也可认定总部性企业。经高新区认定的总部性企业可申请享受总部经济各项政策支持。

（一）自入驻当年起，总部企业应缴的行政事业性收费属于市政府审批权限范围内的部分，全部实行零收费。

（二）对年缴增值税1000万元（含本数）以内的，高新区财政按相当于年缴增值税地方分享部分的60%进行奖励，每增加1000万元，地方分享部分按累进增加5个百分点最高不超过90%进行奖励。企业所得税按地方分享部分的80%进行奖励。

（三）租用园区的办公用房，每月每平方米最高补贴15元，期限不超过3年，租用园区经营性用房的，可给予房租补贴，补贴标准最高不超过10元/㎡/月，期限不超过3年，面积不超过5000㎡；对购买园区办公用房，每平方米补助200元。规模根据企业的需要确定，面积不超过5000㎡。

（四）经总部机构工作联席会工作部门认定的总部机构的工作人员，可申请园区公租房，房租由高新区财政按照物价部门核定的房价补贴50%。

（五）对总部机构高管人员经高新区审核认定的高级管理人员（副总以上，每家企业原则上不得超过10人），地方财政按相当于缴纳个人所得税地方分享部分的80%进行奖励。同时可享受市政府的人才优惠政策。

（六）对本地经济发展有突出贡献，年度缴纳增值税、企业所得税位居全市前10名的总部企业，报请市委市政府授予“十佳纳税大户”荣誉称号，授予企业法人代表“咸宁市荣誉市民”。

以上符合条件的奖励补助，在高新区财政预算中列支。

### 第七章 支持企业创新

**第十六条** 对在咸宁高新区设立企业技术中心、工程（技术）研究中心、工程（重点）实验室等的企业，新获得国家级相关认定的，给予50万元一次性奖励；新获得省级相关认定的，给予20万元一次性奖励；新获得市级相关认定的，给予10万元一次性奖励。

**第十七条** 对落户园区的市级以上企业技术中心、工程（技术）研究中心、工程（重点）实验室等固定资产投资额达到300万元（含本数）以上的，按照固定资产投资额的20%，给予最高不超过500万元一次性补助。

**第十八条** 对园区内新认定的高新技术企业给予10万元一次性奖励。对我市绿色新产业重点技术创新成果产业化项目，获得市级以上认定的，按不超过企业技术研发投入的10%给予最高100万元补助。对高等院校、科研机构承担国家、省专项重大技术创新成果在我市企业实现产业化并达到一定产值规模的，按成果产业化过程相关投入的15%对企业给予最高300万元补助。对符合我市绿色新产业目录且新增固定资产投资达到1000万元（含本数）以上的技术改造项目，按项目投入的2%给予最高不超过100万元补助。

以上符合条件的奖励补助，在咸宁市政策性项目资金中列支。



## 第八章 加大金融支持

**第十九条** 对投资大、带动性强的重点项目，给予产业基金支持，鼓励企业挂牌上市（含境外证券交易所首次公开发行股票）。

（一）对园区内运作主板上市的企业予以资金支持，支持额度为200万元，支持资金分三个阶段拨付：企业完成上市股改后，拨付企业40%，企业在省证监局完成备案后，拨付企业40%，企业成功上市后，拨付剩余的20%。对在“新三板”挂牌交易的企业，给予一次性100万元补助。

（二）园区内上市公司再融资且用于高新区项目的，2亿元以下奖励50万元，2亿元（含本数）以上每增加1亿元，再奖励10万元，最高奖励100万元。

（三）对园区内上市公司限售股持有人在我市交易减持已解禁限售股交易所缴纳的个人所得税，地方财政按相当于其地方分享部分的95%给予奖励；对上市公司限售股在我市证券机构实现交易并在我市缴纳所得税的，按相当于其缴纳所得税的2%给予相关证券公司代扣代缴手续费补贴。

以上符合条件的奖励补助，按有关规定在市、区财政预算中列支。

## 第九章 实行招商中介奖励

**第二十条** 对为园区引进工业项目有突出贡献的各类商协会、中介组织和非国家公职人员予以奖励。以项目固定资产实际到资额为奖励依据，到资额5000万元（含本数）至1亿元的，奖励标准为1‰；1亿元（含本数）至5亿元的，奖励标准为1.5‰；5亿元（含本数）以上的，奖励标准为2‰。属国内500强企业投资的项目，其奖励标准在上述标准的基础上提高1‰；属世界500强企业投资的项目，其奖励标准在上述标准的基础上提高2‰。最高奖励300万元。对投资50亿元以上的重大项目，其奖励标准采取“一事一议”的方式报市政府研究决定。

符合上述条件的奖励补助，在高新区财政预算中列支。

## 第十章 加强人才和用工保障

**第二十一条** 园区企业引进经审核认定的高层次人才，按引进高层次人才类别（领军型、高端型），分别给予3年内每月不超过3000元生活补贴，对在我市购买首套自住商品房的，给予最高不超过60万元购房补贴。对园区企业开展实习实训、用工岗前培训和转岗培训的，按人社部门相关政策给予补贴。

**第二十二条** 对固定资产实际到资额达5000万元（含本数）以上，且企业年实际缴纳税收达到500万元（含本数）以上的高管团队（原则上不超过5人），五年内地方财政按相当于高管团队个人所得税地方分享部分的80%给予奖励。对企业开展用工岗前就业技能培训和转岗培训按规定予以补贴。

符合上述条件的奖励补助，在高新区财政预算中列支。

## 第十一章 其他

**第二十三条** 对以下几类项目，经集体研究后，可采取“一事一议”的方式商定其享受的招商引资优惠政策：

（一）世界500强、国内100强或国内主板上市企业在高新区新建的项目；

（二）高投集团尽职调查后认定具有高成长性、高科技含量的科技前沿型企业在高新区新建的项目；

（三）承诺投产后在园区年纳税规模在3000万元以上的项目；

（四）对高新区财税贡献较大的总部经济项目；

（五）市委市政府决定引进的重点产业项目。

**第二十四条** 本办法自咸政发[2017]7号文件发布之日起正式实施，政策兑现不溯及既往。园区原招商落户项目，按原合同兑现政策，不重复追加享受本办法规定的相关政策。此前出台的有关政策与本办法不一致的，以本办法为准。同一市场主体在符合条件的情况下可享受多项政策支持，但涉及同一类型政策且政策内容相互涵盖的，不同时享受。

Article 4 For the newly introduced cultural tourism, health, financial services, trade and logistics projects settled in the high-tech zones which meet the requirements of the green new industry catalogue and belong to the key projects can be subsidized for fixed assets investment.

(1) If the fixed asset investment is more than 500 million yuan (including this amount), the fixed asset investment subsidy shall be given at 5% of the actual fixed asset investment, and the maximum subsidy amount shall not exceed 50 million yuan.

(2) If the investment of fixed assets is between 100 million yuan (including 500 million yuan) and 500 million yuan, the fixed assets investment subsidy shall be given at 3% of the actual fixed assets investment.

(3) For Internet and financial services projects with fixed asset investment above 50 million yuan (including the current amount), fixed asset investment subsidies shall be given at 2% of the actual fixed asset investment, and the maximum subsidy amount shall not exceed 2 million yuan.

The fixed asset investment subsidy shall be listed in the industrial development support fund. The appropriation procedure refers to the one-time appropriation according to the industrial fund appropriation procedure after the investor completes the fixed assets investment and submits the third-party accounting evaluation report identified by auditing.

### Chapter III Support for heavy asset Construction

Article 5 For high-tech industrial projects with one-time fixed assets investment of more than 500 million yuan (including the number) in the high-tech zone, the high-tech zone shall build the project plant and infrastructure such as roads, communication, water and electricity for them according to project quality and actual needs after our evaluation and collective research. For new projects that is in the five industrial plans of the high-tech Zone and have strong development drive with the annual tax revenue exceeding 100 million yuan when they are in business, heavy assets such as production equipment can be purchased for them. And enterprises can repurchase them at the cost price within 5 years from the first year of tax generation.

Article 6 As for the new industrial projects of the high-tech zone area, their fixed assets investment are above 500 million yuan (including the number) and production and operation tax reach more than 20 million yuan in the first year of putting into production, if the logistics costs increase due to the relocation to the high-tech zone, after evaluation and identification, the enterprise goods logistics and transportation expenses shall be subsidized by the government, and the accumulative subsidy shall not exceed 3 years with the amount of annual subsidy shall not exceed 2 million yuan according to the proportion of no more than 10% of the total annual logistics and transportation expenses.

Article 7 For newly introduced industrial projects with a one-time investment of more than 500 million yuan (including this number) in the high-tech zone and a tax of more than 10 million yuan for production and business operation in the same year, if clean-plant is needed, a decoration subsidy of no more than 50% of the total plant decoration may be given at one time, and the maximum subsidy amount shall not exceed 5 million yuan.

Article 8 For high-tech industry projects with fixed assets investment for the high-tech zone area up to 100 million yuan (including this) and their annual tax more than 5 million yuan, high-tech zone can provide equipment financing leasing support. And the lease expenses shall be subsidized for no more than 3 years at an interest rate of 7% and no more than 9% with support from financing platform.

Article 9 For high-tech industry projects in the high-tech zone area with one-time investment of fixed assets in 30 million yuan (including the number) and annual tax amount in 3 million yuan (including this number), rental factories in the park can get the rental price rent subsidy on condition that the rent subsidy shall not exceed 10 yuan / m<sup>2</sup> / month, the highest rental area shall not exceed 10000 m<sup>2</sup>, and the subsidy period shall not exceed 3 years.

For key industrial projects with a fixed-time investment of more than 50 million yuan (including 50) in the fixed assets in the high-tech Zone, white-collar apartments (suites) and blue-collar apartments (rooms) (single rooms) shall be provided for enterprises. The rent shall be subsidized by 50% by the finance of the High-tech Zone according to the price approved by the price department.

The above qualified subsidies shall be listed in the financial budget of the high-tech zone, and shall be allocated annually except for the decoration subsidies.

### Chapter IV Reward for Foreign Investment

Article 10 For foreign-funded enterprises established in the high-tech zone, if the actual capital is less than \$10 million (including \$30 million), a one-time reward will be RMB 1 million; if the actual capital is more than \$30 million (including the amount), the one-time reward will be RMB 2 million.

The above qualified rewards shall be listed in the financial budget of the high-tech zone and shall be allocated at one time.

### Chapter V Reward for Financial Contribution

Article 11 For industrial projects (including rental plants) with fixed assets investment above 50 million yuan (including this amount) in the high-tech zone and reaching the tax intensity agreed in the investment contract, we will give tax incentive policy support. That is, in the first three years, local finance will reward them as 100% of the local share of enterprise income tax and 80% of the local share of VALUE-ADDED tax. In the next two years, local finance will reward them as 50% of the local share.

Article 12 For the industrial project (including lease plant) with fixed assets investment of 30 million yuan (including this) to 50 million yuan and reaching the investment contract agreed the tax intensity after formally put into production, we will give tax incentive policy support. That is, in the first three years, local finance will reward them as 100% of the local share of enterprise income tax. In the next two years, local finance will reward them as 50% of the local share.

Article 13 For industrial projects leasing factory in the park, if their annual tax revenue reaches more than 2 million yuan, the local finance shall reward them as 100% of the local sharing part of the enterprise income tax and 80% of the local tax share part in the first three years and 50% of the local share part in the next two years. If their annual tax is below 2 million yuan, the local finance shall be awarded them as 100% of the local income tax in the first three years and 50% of the local sharing part in the next two years.

Article 14 For Internet projects with fixed asset investment of more than 10 million yuan (including this number), if the annual tax reaches more than 1 million yuan, the local finance shall be awarded them as 100% of the local sharing part of the enterprise income tax and 80% of the VAT part in the first three years and 50% of the local sharing part in the next two years. If the annual tax is below 1 million yuan, the local finance will be awarded them as 100% of the local sharing part in the first three years, and 50% of the local sharing part in the next two years.

For the land expropriation and new projects in the high-tech zone, the cultivated land occupation tax during the land transaction will be given incentive subsidies equivalent to the same amount of tax paid.

The above qualified rewards and subsidies shall be listed in the financial budget of the high-tech zone, and shall be allocated in accordance with the following procedures:

(1) The local share of VALUE-ADDED tax and enterprise income tax is actually retained by the high-tech tax zone. The tax contribution reward shall be verified by the high-tech Zone finance Bureau and awarded annually.

(2) The cultivated land occupation tax during the land transaction shall be allocated on time according to the implementation progress of the project and the contract agreement.

### Chapter VI Support for the Development of the Headquarters Economy

Article 15 The term "headquarters organization" as mentioned in these Provisions refers to the general institution established in Xianning High-tech Zone that exercises the management or service functions of multiple (referring to 3 or more) regions in the form of investment or more authorization.

Any registered headquarters or core operating institutions in the high-tech zone, and pay taxes in the high-tech zone and domestic and foreign large enterprises set up in Xianning high-tech zone including research and development center, engineering technology center, sales center, procurement center, settlement center, information center, the national customer service center in accordance with the relevant provisions of headquarters management and operation mode can also identify headquarters enterprises. Headquarter enterprises identified by the high-tech zone can apply for and enjoy various policy support from the headquarters.

(1) Since the year of entry, the administrative fees payable by the headquarters enterprise which belong to the scope of the examination and approval authority of the municipal government shall be subject to free of charge.

(2) For the annual value-added tax payment within 10 million yuan (including the current number), the finance of the High-tech Zone will be rewarded them as 60% of the local sharing part of the annual VAT payment. For each increase of 10 million yuan, the local sharing part will be rewarded by the progressive increase of 5 percentage points by no more than

## investment attraction implementation measures of Xianning High-tech Zone

Document No. 11, [ 2018 ] issued by Xianning High-tech Zone

### Chapter I General Provisions

Article 1 In order to better implement the spirit of the document of <Several Opinions of the Municipal People's Government on Strengthening Investment Promotion > (No. 7, 2017), We will deepen the "three efforts and one excellence" and further improve and optimize the investment environment. At the same time, we will make every efforts to attract more projects, funds, technology, talent to promote the rapid economic development of high-tech zones. With reference to the following documents we formulate the measures for investment attraction of Xianning High-tech Zone combined with the actual situation. The documents are as follows: <the opinions of the municipal people's government on strengthening investment attraction> (no. 7, 2017), <the opinions of the general Office of Hubei provincial people's government on reducing enterprise costs and stimulating market vitality> (no. 27, 2016), <the opinions of the municipal people's government office on further reducing enterprise costs to stimulate market vitality> (no. 47, 2017), <Policies of high-tech zone in Xianning on encouraging the development of headquarters' economy and parks' economy> (no. 148, 2016, 2016) and other related document.

Article 2 range of application: non-provincial investment enterprises, provincial investment enterprises, foreign-invested enterprises and individuals that conform to the national industrial policies and the industrial orientation of the high-tech zone, and complete the industrial and commercial registration and tax registration in the high-tech zone.

### Chapter II Subsidies for Infrastructure Construction

Article 3 As for those projects who meet the development plan of leading industries of the High-tech Zone and meet <the relevant requirements of the General Office of Hubei Provincial People's Government on Reducing Enterprise Cost and Encouraging Market Vitality> (No. 27, 2016) and <the Opinions of the Municipal People's Government Office on Further Reducing Enterprise Cost and Encouraging Market Vitality> (No. 47, 2017), and belong to the project of the priority development industry in Xianning

City, their reserve price for land transfer shall be determined and listed based on the standard of no less than 70% of the benchmark land price evaluated, and corresponding infrastructure construction subsidies shall be given based on the investment intensity of fixed assets.

(1) For key industrial projects with a one-time investment in fixed assets of more than 500 million yuan (including this amount), infrastructure construction subsidies shall be given at the proportion of no more than 55% of the land-transfer transaction price.

(2) For industrial projects with a one-time investment in fixed assets of between RMB 100 million and RMB 500 million (including this amount), subsidies shall be given to infrastructure construction at the proportion of no more than 50% of the land-transfer transaction price.

(3) For industrial projects with a one-time investment in fixed assets of between 100 million yuan and 30 million yuan (including this amount), subsidies shall be given to infrastructure construction at the proportion of no more than 30% of the land-transfer transaction price.

The industrial projects who are in line with leading industry development plan of the high-tech zone, and whose fixed assets one-time investment scale is more than 30 million yuan, and who does not conform to the land listing price standard listed in <the general office of people's government of Hubei province on reducing the cost of market vitality> (no. 27), the listing price of these project land is 100% of the reserve price. We will give infrastructure construction subsidies based on 45% of the land transfer price.

Infrastructure construction subsidies shall be listed in the Infrastructure Construction Fund and shall be allocated in three stages:

1. After the official construction of project, 30% of the infrastructure construction subsidy funds will be allocated;
2. After the completion of the main plant construction, 50% of the infrastructure construction subsidy funds will be allocated;
3. After the equipment is fully installed and officially put into operation, 20% of the infrastructure construction subsidy funds will be allocated.



90%.Corporate income tax is awarded at 80% of the local share portion.

(3) As for renting offices of the park, the maximum subsidy will be 15 yuan per square meter, and its period shall not exceed 3 years.We will provide the rent subsidy and the maximum subsidy standard shall not exceed 10 yuan /m<sup>2</sup>/ month.Its period shall not exceed 3 years and the area shall not exceed 5000 m<sup>2</sup>.As for the purchasing of park office, We will provide the subsidy of 200 yuan per square meter.The scale is determined by the needs of the enterprise, and the area does not exceed 5,000 m<sup>2</sup>.

(4) The staff of the headquarters organization recognized by the working department of the joint meeting of the headquarters organization may apply for public rental housing in the park. The rent shall be subsidized 50% by the finance department of the high-tech Zone according to the housing price approved by the price department.

(5) For the senior managers (above vice president, no more than 10 each enterprise ) of the headquarters confirmed by the High-tech Zone, the local finance will reward them as 80% of the local share of the paid individual income tax.At the same time, it can enjoy the preferential talent policies of the municipal government.

(6) The headquarters enterprises that make outstanding contributions to the local economic development and rank among the top 10 headquarters enterprises with annual VAT and enterprise income tax shall be submitted to the Municipal Party Committee and Government to award the enterprises as honorary title of "Top Ten Large Tax Taxpayer" and their legal representative as the "Honorary Citizen of Xianning City".

The above qualified rewards and subsidies shall be listed in the financial budget of the high-tech zone.

#### Chapter VII: Support for Enterprise Innovation

Article 16 Enterprises established enterprise technology center, engineering (technology) research center and engineering (key) laboratory in Xianning High-tech Zone will be given a one-time reward of 500,000 yuan if they newly get the national accreditation. Those newly recognized by the provincial accreditation will be given a one-time reward of RMB 200,000. Those newly recognized at the municipal accreditation will be given a one-time reward of RMB 100,000 .

Article 17 For enterprises that have settled in the park including technology centers, engineering (technology) research centers and engineering (key) laboratories at or above the municipal level with fixed assets of more than 3 million yuan (including the total amount), a one-time subsidy of no more than 5 million yuan shall be given according to 20% of the fixed assets investment.

Article 18 A one-time reward of 100,000 yuan shall be given to the newly recognized high-tech enterprises in the park.For the industrialization projects of key technology innovation achievements of green and new industries in our city that have been recognized at or above the municipal level, a subsidy of 1 million yuan will be given.That' s up to 10% of the enterprise technology research and development investment.For institutions of higher learning and scientific research institutions that undertake the industrialization of special national and provincial major technological innovation achievements in our city and reach a certain output value scale, they will be given a subsidy of 3 million yuan. That' s 15% of the relevant investment in the industrialization process of the achievements.For the technical transformation projects that conform to the municipal catalogue of green and new industries and the investment of new fixed assets reaches more than 10 million yuan (including the current amount), a maximum subsidy of no more than 1 million yuan will be given according to 2% of the project investment.

The above eligible rewards and subsidies in the Xianning City policy project funds listed in the expenditure.

#### Chapter VIII: Increasing Financial Support

Article 19 Industrial funds shall be given support to key projects with large investment and strong driven power, and enterprises shall be encouraged to be listed (including the initial public offering of shares on overseas stock exchanges).

(1) Financial support shall be given to the enterprises listed on the main board in the park with an amount of 2 million yuan. The support funds shall be allocated in three stages: 40% shall be allocated to the enterprise after the completion of the listed share reform, 40% shall be allocated to the enterprise after the completion of the record in the provincial Securities regulatory Bureau, and the remaining 20% shall be allocated to the enterprise after the successfully listing. Enterprises listed on the "New Third Board" will be given a one-time subsidy of 1 million yuan.

(2) For the refinancing of listed companies in the Park and investing to high-tech zone project, a reward of 500,000 yuan will be given if the refinancing is less than 200 million yuan. For each increase of 100 million yuan above 200 million yuan (including the total amount), an additional reward of 100,000 yuan will be given, and the maximum reward is 1 million Yuan.

(3) For the individual income tax paid by the holders of restricted shares of listed companies in the park in the exchange of reducing the shares that have been lifted from the restricted shares traded in our city, the local finance will give a reward equivalent to 95% of their local share.For listed companies whose shares restricted for sale are traded in the securities institutions of our city and whose income tax paid in our city, the relevant securities companies shall be subsidized for the withholding and payment of commission fees at the rate of 2% of their income tax.

The above qualified rewards and subsidies shall be listed in the municipal and district financial budgets in accordance with relevant provisions.

#### Chapter IX: Implementation of investment attraction intermediary reward

Article 20 All kinds of commercial associations, intermediary organizations and non-state public officials who have made outstanding contributions to the introduction of industrial projects in the park shall be rewarded.Based on the actual amount of the fixed assets of the project,the amount of 50 million yuan (including 50 million yuan)to 100 million yuan, the reward standard is 1 % of the total amount. If the amount is 100 million yuan (including 100 million yuan) to 500 million yuan, the reward standard is 1.5 % of the total.If the amount is more than 500 million yuan (including 500 million yuan), the reward standard is 2 % of the total.For the projects invested by the domestic top 500 enterprises, the reward standard shall be increased by 1 % on the basis of the above standards. What' s more, the projects invested by the world top 500 enterprises shall be increased by 2 % on the basis of the above standards.The maximum reward is 3 million yuan.For major projects with an investment of more than 5 billion yuan, the reward standard shall be submitted to the municipal government for research and decision under "one-case-for-one-case" system.

The rewards and subsidies that meet the above conditions shall be listed in the financial budget of the high-tech zone.

#### Chapter X: Strengthening Talent and Employment Security

Article 21 The high-level talents introduced by enterprises in the park shall be given a monthly living subsidy of no more than 3,000 yuan within three years based on the types of talents (leading talents or high-end talents). Those who purchased the first self-occupied commercial housing in our city, a purchase subsidy of no more than 600,000 yuan will be given. Enterprises in the park who carry out internship training, pre-employment training and post transfer training shall be subsidized according to relevant policies of human resources and social security departments.

Article 22 For the senior administrative team ( no more than 5 people) whose actual fixed assets reach more than 50 million yuan (including 50 million yuan) and the annual tax and the enterprise pays more than 5 million yuan (including the amount), the local finance shall reward 80% of the local sharing part of the individual income tax to the senior administrative team within five years. Enterprises shall be provided with subsidies for pre-job employment skills training and post transfer training.

The rewards and subsidies that meet the above conditions shall be listed in the financial budget of the high-tech zone.

#### Chapter XI: Others

Article 23 After collective research on the following types of projects, the preferential policies for investment attraction may be agreed upon by means of "one-case-for-one-case":

(1) Newly built projects by the world top 500, domestic top 100 or domestic listed enterprises on the main board in the high-tech zone;

(2) Newly built projects established by high-tech frontier enterprises with high growth and high-tech content after due diligence;

(3) Projects that promise an annual tax scale of more than 30 million yuan in the park after being put into operation;

(4) Headquarters economic projects with great contributions to finance and taxation in the high-tech zone;

(5) Key industrial projects introduced by the municipal Party Committee and municipal government.

Article 24 These Measures shall be formally put into force as of the date of promulgation of Document No.7 [2017], and the implementation of the policy shall not be retroactive.The original investment settlement projects in the park shall cash the policy in accordance with the original contract and

shall not enjoy the relevant policies stipulated in these Measures.If there is no inconsistency between the relevant policies and these Measures, these Measures shall prevail.The same market subject can enjoy a number of

policy support when meeting the conditions, but those involving policies of the same type and covering each other can not enjoy the support at the same time.

## 咸宁市招商引资有功人员奖励办法（试行）

咸政办发〔2020〕16号

为营造浓厚的招商引资氛围，充分调动社会各界人士积极参与招商引资工作，吸引市外企业来咸投资兴业，鼓励现有企业持续在我市扩大投资，根据国务院和省政府有关要求，结合《市人民政府关于加强招商引资工作的若干意见》(咸政发〔2017〕7号)精神，制定本办法。

### 一、奖励范围

(一)奖励项目。市内外企业在咸宁市本级和咸宁高新区新投资或现有企业新增加投资，符合咸宁市产业发展规划和环保等要求，总投资5000万元人民币以上的产业项目。

下列类型项目不列入本办法奖励范围：

- 1.纯房地产开发项目；
- 2.原矿采掘且无加工增值项目；
- 3.没有增加投资的并购项目；
- 4.PPP项目和非竞争领域投资项目；
- 5.上级统筹计划安排的项目。

(二)奖励对象。对于在引进项目及项目落地服务或现有企业新增投资过程中起了决定性作用的自然人(专班)或机构。

### 二、奖励标准

按照产业项目投资协议约定的建设条款，项目正式投产后根据形成固定资产投资额的 1%—2%给予奖励。

### 三、奖励实施

(一)奖金申请。每年元月上旬，符合奖励范围的自然人(专班)或机构向市招商引资工作领导小组办公室(市招商

和投资促进局)递交申请材料，包括申请人(机构)情况简介、项目情况简介、到资凭证、投资方和承接地的证明材料等。

(二)奖金初审。项目承接地对申报材料的真实性和项目的进展情况进行确认，并委托第三方机构对项目固定资产投资情况进行核实。市招商引资工作领导小组办公室根据核实情况，将拟获奖项目提交市招商引资奖励评审领导小组。

(三)奖金评审。成立由市委、市政府主要领导牵头，分管市领导、市直相关单位主要负责人和专家组成的市招商引资奖励评审领导小组，对拟获奖项目进行评审，确认奖励项目和奖励金额。

(四)奖金实施。奖金由市招商引资工作领导小组办公室按照评审意见，从市招商引资专项经费中列支兑现，并监督依法纳税。

### 四、其他事项

(一)本办法不影响与企业达成的其他优惠政策的实施。

(二)本办法适用于市本级和咸宁高新区，各县(市、区)可参照本办法执行。

(三)本办法由市招商引资工作领导小组办公室负责解释。

本办法自印发之日起施行，有效期两年。市政府之前出台的相关政策与本办法不一致的，按本办法执行。

## reward measures to personnel of meritorious service in attracting investment of Xianning City (trial) Document No. 16, 2020 issued by Xianning government

We are meant to create a strong atmosphere of investment promotion, fully mobilize people from all walks and actively participate in investment promotion work, attract enterprises outside Xianning to invest, encourage existing enterprises to continue to expand investment in our city. , We formulate this Measures with the spirit of the relevant requirements of <the State Council and the provincial government, combined with the municipal people's government on strengthening the work of investment promotion (7,2017) >.

### 1. Scope of reward

(1) Reward items. Those industrial projects with a total investment of more than 50 million yuan established by the enterprises inside and outside the city increase new investment or invest enterprises in Xianning city and Xianning High-tech Zone. Those projects are in line with the requirements of Xianning industrial development planning and environmental protection.

The following types of items are not included in the reward scope of these Measures:

1. Real Estate Development Project;
2. original mining and no processing value-added project;
3. Acquisition projects without additional investment;
4. PPP projects and non-competitive field investment projects;
5. Projects planned by the superior.

(2) Reward objects. Natural persons (special classes) or institutions that have played a decisive role in the process of introducing projects and project landing services or adding new investment to existing enterprises.

### II. Reward standards

According to the construction terms agreed in the industrial project investment agreement, the project will be rewarded equivalent to 1 % -2 % of the formed fixed asset investment amount after being officially put into operation.

### III. Implementation of rewards

(1) Prize application. In early January every year, the natural person (special class) or institution that meets the reward scope of investment attraction shall submit the application materials including the introduction of the applicant (institution), the introduction of the project situation, the capital certificate, the investor and the place of undertaking, etc. To the Municipal Leading Group Office (Municipal Investment Promotion and Investment Promotion Bureau)

(2) Preliminary examination of bonuses. The undertaking site shall confirm the authenticity of the application materials and the progress of the project and a third party organization is entrusted to verify the fixed asset investment situation of the project. According to the verification situation, the Office of the Municipal Leading Group for Investment Promotion will submit the proposed winning projects to the Evaluation Leading Group of Municipal Investment Promotion Award .

(3) Prize money review. A municipal leading group for investment attraction reward evaluation led by the municipal Party leaders and the municipal government in charge of municipal leaders, main responsible persons and experts of relevant units directly under the municipal



government will be established to evaluate the projects to be awarded and confirm the reward projects and reward amount.

(4) Implementation of the bonus. The bonus shall be cashed by the Municipal Investment Promotion Leading Group Office from the Municipal special funds for investment attraction in accordance with the evaluation opinions, and shall supervise the tax payment according to law.

#### IV. Other matters

(1) These Measures shall not affect the implementation of other preferential policies reached with the enterprise.

(2) These Measures shall be applicable to Xianning City and Xianning High-tech Zone. Each county (city, district) implement with reference to these Measures.

(3) The Municipal Leading Group Office for Investment Promotion shall be responsible for the interpretation of these Measures.

These Measures shall come into force as of the date of issuance and shall be valid for two years. If the relevant policies issued by the municipal government are inconsistent with these Measures, they shall implement these Measures.

## 咸宁市进一步支持企业技术改造若干政策（政策摘选）

咸政办发〔2021〕5号

### 一、支持重点项目实施技术改造

对符合智能化升级、集群化发展、服务化延伸、绿色化转型、安全化管控等支持方向，固定资产投资500万元以上(其中设备购置占比50%以上)或生产性设备购置投资达300万元以上且完成全部投资的市直工业技改项目，按项目固定资产投入或生产性设备购置投资的8%以内给予补助，单个项目补助额最高不超过500万元，从市直工业企业传统产业改造升级资金中安排；固定资产投资500万元以下(其中设备购置占比50%以上)或生产性设备购置投资300万元以下的市直工业技改项目，由咸宁高新区制定政策给予补助。

### 二、推进首台(套)重大技术装备应用

对企业使用符合国家《首台(套)重大技术装备推广应用指导目录》且最近一年度审核认可的产品，积极组织申报国家和省级相关奖补政策，联合企业所在地财政部门，做好奖补资金的拨付工作。

### 三、支持企业通过技改做大做优做强

对实施技术改造后，年营业收入首次突破40亿元、30亿元、20亿元、10亿元的工业企业，分别一次性奖励企业80万元、60万元、40万元、20万元，其中奖励企业领导班子的资金占比不少于50%，奖励资金由市县财政分级负担。

### 四、支持技改试点示范

对获得国家试点示范的企业、平台和基地，积极组织申报国家和省级相关奖补政策。对成功创建省级制造业创新中心的企業，给予一次性奖补100万元；对省级中小企业公共服务平台、省级新型工业化示范基地，给予一次性奖补50万元；对省级制造业细分领域“隐形冠军”示范企业、省级智能制造试点示范企业、省级工业设计研究院，给予一次性奖补30万元；对省级“专精特新”小巨人企业、省级技术创新示范企业、省级工业设计中心，给予一次性奖补20万元；对省级“两化融合”试点示范企业、省级基于互联网的制造业“双创”平台(企业)试点示范项目、省级小型微型企业创业创新示范基地、市级制造业细分领域“隐形冠军”示范企业，给予一次性奖补10万元。奖励资金由市县财政分级负担。

### 五、支持“零增地”技改

允许“零增地”技改项目先建后验，按需报审。在符合现有规划、产业政策、标准规范、投资强度、厂房结构

安全要求及不改变工业用途的前提下，重点技改项目容积率可提升至2.0以上。对符合城乡规划审批要求、在原用地范围内的“零增地”技改项目，其增加建筑面积部分不再增收土地出让金、市政设施配套费。

### 六、支持“进区入园”技改

支持现有骨干企业搬迁改造、提档升级，对进入开发区、工业园区、产业功能区实施迁建扩建的重大技改项目，可比照落实招商引资有关优惠政策。对于重点企业、重点项目，可采取一事一议、一企一策方式予以支持。

### 七、优化技改审批程序

列入技术改造的重点项目可通过“湖北省投资项目在线审批监管平台”即报即备。在现有已完成统一性评价工作的基础上，切实加强成果应用，对于入驻区域内符合产业政策、整体规划和功能定位的投资项目可不再单独进行环境影响、水土保持、矿产压覆、文物保护、地质灾害危险性、地震安全性、气候可行性、洪水影响和节能评估等9项评价。工业技改项目从取得规划设计条件到获取施工许可证，审批时间压缩至10个工作日以内。简化涉电行政审批流程，精简用电报装环节，降低企业用电成本。

### 八、加大技改金融支持力度

加强对银行业金融机构支持企业技改情况的监测和考核，引导银行业金融机构加大技改信贷投放。建立技改项目“白名单”制度，鼓励金融机构对重点技改项目优先予以融资支持。加快发展融资租赁、供应链融资、贷款保证保险、政府性融资担保贷款等产品，积极满足技改企业多元化融资需求。支持技改企业通过多层次资本市场融资，拓宽技改企业融资渠道。

### 九、加大技改智力支持力度

对担任“科技副总”的科技人才，指导企业技术改造和科技成果转化，促成转化的项目按技术合同标额的5%给予资助，单个项目资助额不超过5万元。对企业聘请的科技人才或合作的科研院所，指导企业技术改造和科技成果转化，促成转化的项目按技术合同标额的3%给予资助，单个项目资助额不超过5万元。资助资金由市县财政分级负担。

### 十、加大技改财政资金支持力度

逐步增加市直工业企业传统产业改造升级资金规模，主要用于支持技改项目。各县(市、区)加大技改财政资金支持力度，北三县配套技改资金不得低于3500万元，南

三县配套技改资金不得低于2000万元。对纳入国家、省级重点支持且明确需地方配套资金的工业技改项目，按国家、省级确定比例配套。对已经通过其他渠道获得省、市

## Supports for the technical transformation of the enterprise several policies of Xianning City (policy selection)

Document No.5,2021 issued by Xianning government office

### I. Supporting key projects in technical transformation

Subsidies shall be given equivalent to 8% of the fixed asset investment of production equipment in line with the direction of intelligent upgrading, cluster development, service extension, green transformation, and security control, and Municipal industrial technical renovation projects with a fixed asset investment of more than 5 million yuan (of which the equipment purchase accounts for more than 50%) or a productive equipment purchase investment of more than 3 million yuan, and all the investment is completed. The maximum subsidy amount for a single project shall not exceed 5 million yuan. Those amount come from the funds for the transformation and upgrading of traditional industries of municipal industrial enterprises. Xianning High-tech Zone will give subsidies to Municipal industrial technical renovation projects with a fixed asset investment of less than 5 million yuan (of which equipment purchase accounts for more than 50%) or productive equipment purchase investment of less than 3 million yuan.

2. Promote the application of the first one or first set of major technology and equipment

For enterprises who use the products in line with< the National Catalogue of Promotion and Application of the First one or set Major Technology and Equipment>and examined and approved in the latest year, we actively organize the application of relevant national and provincial awards and subsidy policies cooperating with the local financial departments of the enterprise in implementing the allocation of awards and subsidy funds.

3. Supporting enterprises to become better and stronger through technological transformation

After the implementation of technical transformation, the annual operating income of the enterprises exceeded 4 billion yuan, 3 billion yuan, 2 billion yuan, 1 billion yuan respectively will get one-time reward of 800,000 yuan, 600,000 yuan, 400,000 yuan, 200,000 yuan, among which the leaders of enterprises account for no less than 50%. The reward funds shall be borne by the municipal and county finance departments at different levels.

IV. Supporting pilot projects and demonstrations of technological upgrading

For enterprises, platforms and bases that have won national pilot projects and demonstrations, we will actively organize the application of relevant national and provincial awards and subsidies. For the enterprises that have successfully established a provincial manufacturing innovation center, we will give a one-time reward and subsidy of 1 million yuan; For the provincial public service platform for small and medium-sized enterprises and the provincial new industrialization demonstration bases, we will give a one-time award and subsidy of 500,000 yuan; For provincial "invisible champion" demonstration enterprises in manufacturing segments, provincial intelligent manufacturing pilot demonstration enterprises and provincial industrial design and research institutes, we will give a one-time award and subsidy of 300,000 yuan; For the provincial "specialized, innovated" small enterprises, provincial technology innovation demonstration enterprises and provincial industrial design center, we will give a one-time award and subsidy of 200,000 yuan; For provincial pilot and demonstration enterprises of "two industrialization integration" provincial-level pilot, demonstration projects of Internet-based manufacturing "mass entrepreneurship and innovation" platform (enterprises), provincial-level demonstration bases for entrepreneurship and innovation of small and micro enterprises, and "invisible champion" demonstration enterprises in municipal manufacturing segments, we will give a one-time award and subsidy of 100,000 yuan. The incentive funds shall be borne by the municipal and county finance at different levels.

5. Support the "no more land occupied" technological upgrading

财政资金支持的技改项目，市县不再给予工业企业传统产业改造升级资金支持。

We allow "no more land occupied" technical upgrading projects to be built before inspection, and submitted for examination as required. Under the premise of meeting the existing planning, industrial policies, standards, investment intensity, plant structure safety requirements and not changing the industrial use, the floor area ratio of key technical renovation projects can be increased to more than 2.0. For the "no more land occupied technical renovation projects" that meet the requirements of urban and rural planning approval and are within the scope of the original land, their increases in construction area will no longer increase the land transfer fees or supporting fees for municipal facilities.

VI. Support the technical transformation of "entering the district and entering the park"

We will support the relocation, transformation and upgrading of existing key enterprises. Preferential policies for investment attraction may be applied to major technological renovation projects that enter development zones, industrial parks and industrial functional zones for relocation, construction or expansion. For key enterprises and projects, they can go with one-case-for-one-case and one-strategies-for-one-strategies system.

7. Optimize the examination and approval procedures for technological upgrading

The key projects included in the technical transformation can be reported immediately through the "Hubei Provincial Investment Project Online Approval and Supervision Platform". On the basis of the existing unified evaluation work, we will strengthen the application of results. And for the industrial policy, the overall planning and functional positioning of investment projects can no longer separately evaluate in 9 aspects including environmental impact, soil and soil conservation, mineral compaction, cultural relics protection, geological disaster risk, earthquake safety, climate feasibility, flood impact and energy conservation assessment. The examination and approval time for industrial technical renovation projects shall be reduced to less than 10 working days from obtaining the planning and design conditions and obtaining the construction permit. We will also simplify the administrative approval process related to electricity, streamline the link of telegraph installation, and reduce the electricity cost of enterprises.

VIII. More financial supports for technological upgrading

We will strengthen the monitoring and assessment of banking financial institutions which is supporting enterprises in technological upgrading and guide banking financial institutions to increase credit supply for technological upgrading. We will establish a "white list" system for technological upgrading projects, and encourage financial institutions to give priority to financing support to key technological upgrading projects. More and more, we will accelerate the development of financial leasing, supply chain financing, loan guarantee insurance, government financing guarantee loans and other products, and actively meet the diversified financing needs of enterprises in technological upgrading. Also, we will support technological upgrading enterprises in expanding their financing channels through multi-tiered capital markets.

IX. More support for intellectual technological upgrading

Scientific and technological talents who serve as the "vice president of science and technology" shall guide the enterprise technological transformation and the transformation of scientific and technological achievements. Projects promoting transformation will be subsidized by 5% of the technical contract bid amount, and the amount of subsidy for a single project will not exceed 50,000 yuan. The scientific and technological talents or cooperative scientific research institutes hired by the enterprises shall be guided for the technological transformation and the transformation of scientific and technological achievements of the enterprises. And the projects facilitating the transformation shall be subsidized by 3% of the



technology contract standard amount on condition that the subsidy amount of a single project shall not exceed 50,000 yuan. The funding funds shall be borne by the municipal and county finance at different levels.

X. Increasing financial support for technological upgrading

We will gradually increase the funds for traditional industrial transformation and upgrading of municipal industrial enterprises, mainly used to support technological upgrading projects. All counties (cities and districts) shall increase financial support for technological upgrading. The funds for supporting technical upgrading in the three northern counties shall not be less than 35 million yuan, and the funds for supporting

technical upgrading in the three southern counties shall not be less than 20 million yuan. For industrial technological renovation projects that are included in the national and provincial key support and clearly need local supporting funds, the proportion shall be determined equivalent to the national and provincial level. Cities and counties have no longer be given financial support for the transformation and upgrading of traditional industries of industrial enterprises for technological upgrading projects that have obtained provincial and municipal financial support through other channels.

## 市人民政府关于加强科技创新引领高质量发展的若干意见（政策摘选）

咸政规〔2021〕2号

为深入实施创新驱动、绿色崛起战略，充分发挥企业技术创新主体作用，推动科技创新成为发展的核心驱动力，开创科技创新引领咸宁高质量发展新格局，为全省“建成支点、走在前列、谱写新篇”作出咸宁贡献，提出如下意见。

### 一、加快培育创新创业主体

（一）推动高新技术企业发展。鼓励企业申报高新技术企业，对首次认定为高新技术企业的，给予20万元奖励；对再次认定为高新技术企业的，给予10万元奖励；通过招商并在有效期内整体迁移到我市的高新技术企业，完成相关变更手续且正常经营的，给予30万元奖励；建立高新技术企业后备库，对入库企业首次申报高新技术企业并获市高新技术企业认定管理执行委员会推荐的，给予2万元奖励；加强科技型中小企业评价服务，首次通过科技型中小企业评价的给予每家企业1万元奖励。

（二）支持企业承担国家、省科技计划项目。对企业独立或牵头承担国家、省重大科技专项、重点研发计划项目的，按年度到位资金额的10%给予奖励，最高奖励200万元。

（三）支持企业开展产业关键技术攻关。组织实施一批市级重大科技专项，围绕光电子信息、智能制造、大健康、现代农业、新能源新材料等重点领域开展关键技术攻关，每个项目支持金额最高500万元。推动市级科技项目实行“揭榜挂帅”制，攻克制约我市产业发展的关键核心技术难题，加快科技成果转化。

（四）培育知识产权密集型产业。对认定为国家级、省级知识产权示范或试点县（市、区）的，分别给予50万元、30万元奖励；对认定为国家知识产权示范企业、优势企业的，分别给予20万元、10万元奖励。对纳入国家、省中小学知识产权教育示范或试点的学校，分别给予10万元、5万元奖励。对认定为省级知识产权双创服务基地建设机构，给予5万元奖励；对开展知识产权贯标、运营、导航、评议项目的企业，每个项目给予5万元奖励。

（五）激励企业加大研发投入。对高新技术企业和科技型中小企业，研发投入在享受税前加计扣除政策基础上，再按如下标准补贴：年销售收入5000万元（含）以下的，对企业研发投入占销售收入比重超过5%以上的部分，每年按实际支出的20%予以补贴；年销售收入5000万元—2亿元（含）的，对企业研发投入占销售收入比重超过

4%以上的部分，每年按实际支出的10%予以补贴；每个企业最高补贴100万元。

### 二、加快建设高质量创新平台

（六）鼓励建设高水平技术创新平台。对在咸新建的国家级独立科研院所，经国家认定和市研究会商后，按不超过其投资总额的20%给予奖励。对认定为国家级重点实验室的，给予500万元奖励；对认定为国家级技术创新中心、产业创新中心、制造业创新中心的，给予200万元奖励。对认定为省级重点实验室的，给予100万元奖励；对认定为省级产业技术研究院、产业创新联合体、专业型研究所（公司）、临床医学中心的，给予50万元奖励；对认定为省级企校联合创新中心的，给予20万元奖励。对认定为市级产业技术研究院的，通过绩效评价后，给予20万元奖励；对认定为市级工程技术研究中心、企校联合创新中心、产业技术创新联盟的，通过绩效评价后，给予10万元奖励。

（七）支持建设高质量创业孵化平台。对新认定的国家级、省级科技企业孵化器，分别给予100万元、50万元奖励；对新认定的国家级、省级众创空间，分别给予50万元、20万元奖励；对新认定的市级科技企业孵化器、众创空间，通过绩效评价后分别给予20万元、10万元奖励。对新认定的国家级、省级大学科技园，分别给予100万元、50万元奖励；对新认定的国家级、省级双创示范基地，分别给予50万元、30万元奖励。支持市级以上科技企业孵化器、众创空间建立研发设计、检验检测、技术转移、投融资等服务平台，对其新购置的通用、基础性仪器设备，按其支出的30%给予补贴，最高补贴50万元。

（八）支持科技企业孵化器提档升级。在孵企业被认定为高新技术企业的，每年认定1家给予所在科技企业孵化器或众创空间5万元奖励；企业在孵期间或毕业3年内在创业板、中小板上市或在“新三板”挂牌的，每上市或挂牌1家，奖励企业在孵或毕业时所在科技企业孵化器或众创空间10万元。支持孵化器和众创空间组织开展各类科技创业大赛、创业沙龙、创业培训、项目路演等活动。

（九）加大农业科技创新支持力度。对新认定国家级、省级星创天地的，分别给予50万元、20万元奖励；对新获批国家级、省级乡村振兴科技创新示范基地的，分别给予30万元、20万元奖励；对新获批市级星创天地、农业科技示范基地，通过绩效评价后给予10万元奖励。强化农

村科技特派员制度，对选聘为市级农村科技特派员的，给予每人每年0.8万元工作补贴。

### 三、加快培育区域创新创业载体

（十）支持科技创新园区建设。对当年认定为国家级、省级高新区（农高区）的，分别给予100万元、50万元奖励；对当年认定为国家级、省级农业科技园区的，分别给予50万元、30万元奖励；对咸宁高新区、企事业单位牵头建设创新型特色园区、创新型产业集群的，给予100万元奖励。

（十一）加大科技成果转移转化力度。鼓励各类科技成果来咸转化，对在咸企业以技术研发、技术转让方式承接科技成果，并实现产业化的，按项目实际到位资金的20%给予奖励，最高奖励300万元；鼓励科技成果登记，登记1项省级科技成果，奖励1万元；技术合同认定登记机构登记成交额达到1亿元以上，按照成交额的0.01%给予奖励，最高奖励10万元。鼓励申报科学技术奖，对获得国家突出贡献奖的奖励200万元，对获得国家自然科学奖、技术发明奖、科技进步奖、成果推广奖的，一等奖奖励100万元，二等奖奖励50万元；对获得省突出贡献奖的奖励100万元，对获得省科技型中小企业创新奖的奖励20万元，对获得省自然科学奖、技术发明奖、科技进步奖、成果推广奖的，一等奖奖励20万元，二等奖奖励10万元，三等奖奖励5万元。

（十二）加强县域科技创新工作。对当年新认定的国家级、省级创新型县（市、区），分别给予100万元、50万元奖励。对在当年全省科技创新综合考评中获得省委、省政府表彰奖励的县（市、区），按照获奖金额由市财政给予等额配套，资金用于县（市、区）提升科技服务能力。对当年新认定为国家级、省级可持续发展实验区的县（市、区），分别给予100万元、50万元奖励。对当年建成国家火炬特色产业基地的县（市、区），给予100万元奖励。

### 四、加快构建科技创新服务体系

（十三）支持企业与高校院所开展产学研合作。在重点高校、科研院所中选派科技专员入驻蹲点，对接推动一批重大科技项目及成果在我市转化落地。对选派为科技专员的，给予每人每年0.5万元工作补贴。建立高校院所、研发机构、企业科研人员互聘制管理制度，对选聘为互聘制科技人员的，给予每人每年0.8万元工作补贴。

（十四）加强科技成果转移转化服务机构建设。对获批国家级、省级技术转移示范机构（基地）的，分别给予30万元、10万元奖励；对获批省级科技成果转化中试研究基地的，给予20万元奖励。

（十五）促进知识产权服务业发展。对当年代理我市专利（不含外观设计专利）申请超过500件、300件的市域内专利代理机构，分别资助30万元、15万元。专利代理机构无偿为企业知识产权维权所发生的费用，按实际发生额的50%进行资助，国内最高2万元、涉外最高5万元。对新成立的专利代理机构和外地来我市开设专利代理分支机构，注册并经国家知识产权局审批或备案满一年，且有效

开展代理业务超过100件（不含外观设计专利）的，经认定给予5万元奖励。企业、专利中介机构每培养或引进1名专利代理师，且签订3年及以上期限劳动合同，给予企业1万元/人资助。支持省知识产权培训（咸宁）基地建设，鼓励开展知识产权培训活动，按培训人数100元/天/人补贴，每年补贴最高3万元。

### 五、优化科技创新和人才发展环境

（十六）加大科技金融支持力度。依托香城产业基金设立1亿元以上的科技创业投资引导基金，为处于种子期、起步期等创业早期企业提供资金支持。支持设立创业种子基金，省级以上科技企业孵化器、众创空间发起设立创业种子基金，按照到位资金额的20%给予配套，基金总规模不低于300万元，投资期限可达5年；省级以上科技企业孵化器、众创空间的种子轮、天使轮投资，按在孵企业实际投资的10%给予奖励，奖励最高10万元。

（十七）加大知识产权创造激励力度。当年授权发明专利，每件补助其获得专利权所缴纳的官方规定费用的50%。对当年获得发明专利授权3件（含）以上、5件（含）以上的，分别给予2万元、5万元奖励。对当年获得国家专利金奖、银奖、优秀奖的，每件分别给予30万元、20万元、10万元奖励；对当年获得国家外观专利金奖、银奖、优秀奖的，每件分别给予10万元、5万元、2万元奖励。对当年获得省专利金奖、银奖、优秀发明人奖的，每件分别给予15万元、10万元、5万元奖励。

（十八）支持科技人才队伍建设。加大创新人才激励力度，推进实施以增加知识产权价值为导向的分配激励政策，让科研人员“名利双收”。支持建设人才创新平台，对新获批设立院士工作站、专家工作站、国家级学会牵头的学会协作站、博士后科研工作站且正常运转的，经备案审核连续三年每年补助10万元。加强科学普及力度，对新获批省级及以上、市级科普教育基地的，分别给予10万元、5万元奖励。

（十九）完善科技创新保障机制。各地各相关部门要落实主要领导负责制，把科技创新工作摆在发展核心位置，强化科技创新引领高质量发展硬核支撑。各县（市、区）要健全财政科技经费稳定增长机制，确保地方配套奖励资金足额预算、及时到位，引导企业加大科技投入。

（二十）加大督查检查力度。将科技创新工作纳入全市督查重要内容，定期开展督查检查。落实工作约谈制度，对推进科技创新工作不力的县（市、区），对地方财政科技支出占一般公共预算支出比重没有达到全省平均水平的县（市、区），市政府进行工作约谈，并取消相关奖励。

（二十一）本意见所涉及的各项财政性资金，均按现行财政体制分级负担。各县（市、区）要认真落实本意见精神，参照本意见落实财政奖补资金。

（二十二）本意见自公布之日起施行，有效期5年。《市人民政府关于加快科技创新体系建设的实施意见》（咸政规〔2018〕8号）同时废止。原有其他科技创新政策文件与本意见不一致的，按本意见执行。



## Several Opinions of the Municipal People's Government on Strengthening Scientific and Technological Innovation to Lead High-quality Development (Policy Selection)

Administration No.2,2021

We are meant to further implement the strategy of innovation-driven, green rise. We also want to give full play to the main role of enterprise technology innovation, promote scientific and technological innovation and become the core driving force of development. Finally we suppose that we create a new pattern of scientific and technological innovation to lead high-quality development in Xianning. We will make contributions for Hubei province with the spirit of "build a fulcrum, walk in the forefront, write a new chapter" on behalf of Xianning and put forward the following opinions.

### 1. Accelerating the cultivation of innovation and entrepreneurship entities

(1) Promoting the development of high and new-tech enterprises. We encourage enterprises to apply for high-tech enterprises authentication. For those identified for the first time as a high-tech enterprise, we will reward them 200,000 yuan; For those identified as a high-tech enterprise again, we will reward them 100,000 yuan. For the high-tech enterprises who have migrated to the city as a whole within the period of validity through attracting investment, we will give a reward of 300,000 yuan after completing the relevant change procedures and operate normally. The reserve database of new and high technology enterprises shall be established, and a reward of RMB 20,000 shall be given to the enterprises that apply for new and high technology enterprises for the first time and are recommended by the Municipal Executive Committee for the Identification and Management of New and high technology Enterprises. We will strengthen the evaluation service of small and medium-sized technology-based enterprises, and give each enterprise 10,000 yuan as a reward for the first time passing the evaluation.

(2) Supporting enterprises to undertake national and provincial science and technology planning projects. For enterprises who take the lead in undertaking major national and provincial science and technology projects and key research and development plan projects, rewards will be given equivalent to 10% of the annual capital amount, with a maximum reward of 2 million yuan.

(3) Supporting enterprises in carrying out key breakthroughs in key industrial technologies. We will organize and implement a number of major science and technology projects at the municipal level and we also carry out key technologies in key areas such as op to-electronic information, intelligent manufacturing, big health, modern agriculture, new energy and new materials. We will award amount of up to 5 million yuan per project. We will also promote the implementation of the municipal science and technology project system of "listing and leading", and overcome the key and core technical problems restricting the industrial development of our city, and then accelerate the transformation of scientific and technological achievements.

(4) Cultivating intellectual property-intensive industries. Those identified as national and provincial intellectual property demonstration or pilot counties (cities, districts) will be awarded 500,000 yuan and 300,000,000 yuan respectively. And those identified as national intellectual property demonstration enterprises and superior enterprises will be awarded 200,000 yuan and 100,000 yuan respectively. Schools that are included in the national or provincial demonstration or pilot intellectual property education in primary and secondary schools will be given rewards of 100,000 yuan and 50,000 yuan respectively. Construction institution of provincial intellectual property entrepreneurship and innovation service base will be awarded a reward of 50,000 yuan, and enterprises carrying out intellectual property compliance, operation, navigation and evaluation projects will be awarded a reward of 50,000 yuan for each project.

(5) Encouraging enterprises to increase investment in research and development. For high-tech enterprises and small and medium-sized technology-based enterprises, R&D investment will be subsidized according to the following standards on the basis of additional tax deduction policies: if the annual sales revenue of the enterprise is below 50 million yuan (including the amount), if the proportion of R&D investment accounting for more than 5% of sales revenue, enterprises will be subsidized at 20% of actual expenditure each year. Where the annual sales revenue is 50 million yuan to 200 million yuan (inclusive), the proportion of R&D investment in the sales revenue exceeds 4% shall be subsidized by 10% of the actual expenditure each year; The maximum subsidy for each enterprise is 1 million yuan.

### 2. Accelerating the construction of a platform for high-quality innovation

(6) Encouraging the construction of high-level technological innovation platforms. The newly built state-level independent research institutes in Xianning will be rewarded at not exceeding 20% of their total investment after the state identification and municipal research and consultation. Those identified as national key laboratory will be rewarded with 5 million yuan, and reward 2 million yuan for those identified as national technology innovation center, industrial innovation center and manufacturing innovation center. Those identified as provincial key laboratories will be awarded RMB 1 million; Those identified as provincial industrial technology research institute, industrial innovation consortium, specialized research institute (company) and clinical medical center will be awarded RMB 500,000; Those identified as provincial enterprise-school joint innovation center will be rewarded with RMB 200,000 yuan. For those identified as municipal industrial technology institutes, they will be rewarded with RMB 200,000 yuan after passing performance evaluation; For those identified as city-level engineering technology research center, enterprise-school joint innovation center and industrial technology innovation alliance, they will be rewarded with RMB 100,000 yuan after passing performance evaluation.

(7) Supports for the construction of a high-quality business incubation platform. The newly recognized national and provincial technology business incubators shall be awarded 1 million yuan and 500,000 yuan, 500,000 yuan and 200,000 yuan respectively. The newly recognized national and provincial creative Spaces will be rewarded with 500,000 yuan and 200,000 Yuan respectively; The newly identified municipal science and technology business incubators and mass innovation Spaces will be rewarded with RMB 200,000 and RMB 100,000 respectively after performance evaluation. The newly recognized national and provincial university science and technology parks will be awarded 1 million yuan and 500,000 yuan respectively. New state-level and provincial-level demonstration bases for entrepreneurship and innovation will be awarded 500,000 yuan and 300,000 yuan respectively. We will support municipal technology business incubators and maker Spaces to establish service platforms for R&D, design, inspection and testing, technology transfer, investment and financing, and subsidize 30% of their expenditures for newly purchased general and basic instruments and equipment, with a maximum subsidy of 500,000 yuan.

(8) Supports for the upgrading of science and technology business incubators. If the incubated enterprise is recognized as a high-tech enterprise, each newly identified enterprise shall be awarded 50,000 yuan for the technology business incubator or mass innovation space. If the enterprise is listed on the Growth Enterprise Board or the New Third Board, for each listed or listed company, 100,000 yuan will be awarded to the company in the science and technology business incubator or mass innovation space when it incubates or graduates. We will also support incubators and mass innovation Spaces to organize and carry out various science and technology entrepreneurship competitions, entrepreneurship salons, entrepreneurship training, project road shows and other activities.

(9) more supports for agricultural science and technology innovation. Those newly identified as national-level and provincial-level "star world" will be rewarded with 500,000 yuan and 200,000 yuan respectively. We will strengthen the system of rural science and technology commissioners, and give an annual work subsidy of 8,000 yuan per person who are selected and hired as rural science and technology commissioners at the municipal level.

3, accelerating the cultivation of regional innovation and entrepreneurship carriers

(10) Supports for the construction of scientific and technological innovation parks. Those identified as national and provincial high-tech zones (agricultural and high-tech zones) in that year will be rewarded with 1 million yuan and 500,000 yuan respectively; Those identified as national and provincial agricultural science and technology parks in that year will be rewarded with 500,000 yuan and 300,000 yuan respectively. For enterprises and institutions in Xianning High-tech Zone who take the lead in building innovative characteristic parks, innovative industrial clusters, will be given a reward of 1 million yuan.

(11) Strengthening the transfer and transformation of scientific and technological achievements. We will encourage all kinds of transformation in scientific and technological achievements settled in Xianning. Those enterprises in Xianning with technology research and development, technology transfer, and industrialization, will be rewarded 20% of the actual funds in the project. The maximum reward is RMB 3 million. We also encourage the registration of scientific and technological achievements. There is one provincial scientific and technological achievement to be registered and there will be awarded 10,000 yuan; The technology contract recognition and registration agency shall give a reward of 0.01% if the registered transaction amount of 100 million yuan or more, with a maximum reward of 100,000 yuan. Applicants are encouraged to apply for science and technology awards, with a reward of RMB 2 million yuan for the Outstanding National Contribution Award, the first prize for the National Natural Science Award, Technological Invention Award, Scientific and Technological Progress Award and Achievement Promotion Award will be awarded of RMB 1 million yuan and RMB 500,000 yuan for the second prize. The provincial outstanding contribution award will be awarded 1 million yuan. The provincial science and technology innovation Award will be awarded 200,000 yuan. The first prize of the provincial natural science award, technological invention award, scientific and technological progress award, achievement promotion award will be awarded of 200,000 yuan, the second prize will be awarded of 100,000 yuan, and the third prize will be awarded of 50,000 yuan.

(12) Strengthening scientific and technological innovation at the county level. The newly recognized national and provincial innovative counties (cities and districts) in that year will be awarded a reward of 1 million yuan and 500,000 yuan respectively. For counties (cities and districts) that have won the commendation and awards of the provincial Party committee and the provincial government in the comprehensive evaluation of scientific and technological innovation in that year, the funds will be given in equal amount by the municipal finance equivalent to the award amount. And the funds will be used for counties (cities, districts) to improve their scientific and technological service capacity. Counties (cities and districts) newly identified as national and provincial sustainable development experimental zones will be given rewards of 1 million yuan and 500,000 yuan respectively. The counties (cities and districts) that have built the national torch characteristic industrial base will be given a reward of 1 million yuan.

4, accelerating the construction of a service system for scientific and technological innovation

(13) Supports for enterprises in carrying out industry-university-research cooperation with universities and institutes. Science and technology experts will be selected from key universities and research institutes in order to get it into practice and promote the implementation of a number of major scientific and technological projects and achievements in our city. Those selected and appointed as science and technology commissioners will be given an annual work subsidy of 5,000 yuan per person. We will establish a management system for universities, institutes, research and development institutions, and enterprise researchers, and give an annual work subsidy of 8,000 yuan for each person who hire scientific and technological personnel.

(14) Strengthening the construction of service institutions for the transfer and transformation of scientific and technological achievements. The approved national and provincial technology-transfer demonstration institutions (bases) will be awarded RMB 300,000 yuan and RMB 100,000 yuan respectively, and the approved provincial pilot research bases for transforming scientific and technological achievements will be given a reward of RMB 200,000 yuan.

(15) Promoting the development of the intellectual property service industry. For the municipal patent agencies that applied for more than 500 and 300 patents (design for appearance patents are not included), we will subsidize 300,000 yuan and 150,000 yuan respectively. The expenses incurred by the enterprise intellectual property rights shall be subsidized by 50% of the actual amount, with a maximum domestic 20,000 yuan and the maximum foreign amount of 50,000 yuan. For newly established patent agencies and other places who have opened patent agency branches in our city, registered and have been approved by the State Intellectual Property Office or filed for more than one year, and effectively carried out more than 100 agency business (excluding appearance design patents), a reward of 50,000 yuan will be granted. Each enterprise or patent intermediary agency cultivates a patent agent or introduces 1 patent agent, and signs a labor contract of 3 years or more, we will give the enterprise a subsidy of 10,000 yuan per person. We

also support the construction of provincial intellectual property training (Xianning) base, and encourage the development of intellectual property training activities. According to the training subsidy of 100 yuan / day / person, the annual subsidy is up to 30,000 yuan.

5. Optimizing the environment for scientific and technological innovation and talent development

(16) more supports for technology and financial support. Relying on Xiangcheng (Xianning) Industrial Fund, a technology venture investment guide fund of more than 100 million yuan will be established to provide financial support for early entrepreneurial enterprises in the seed and starting stage. We also support the establishment of entrepreneurial seed fund, and the establishment of entrepreneurship seed fund equivalent to 20% of the capital amount. The total scale of the fund is not less than 3 million yuan. Their investment period can reach 5 years; For provincial technology business incubator, innovation space seed round, angel round investment, reward as 10% of the actual investment of the incubated enterprise, up to 100,000 yuan.

(17) Incentives for intellectual property creation. If an invention patent is authorized that year, each subsidy is 50% of the official fee paid by the patent right. Those who have obtained more than 3 (including) or 5 (including) of invention patents authorized in that year were given a reward of 20,000 yuan and 50,000,000 yuan respectively. For those who won the national patent gold, silver and excellence awards, each patent were awarded 300,000 yuan, 200,000 yuan and 100,000 yuan. For those who won the national appearance patent gold, silver and excellence award, 100,000 yuan, 50,000 yuan and 20,000 yuan were rewarded respectively. For those who won the provincial patent gold award, silver award and outstanding inventor award in that year, 150,000 yuan, 100,000 yuan and 50,000 yuan were awarded respectively.

(18) Supporting the building of the ranks of scientific and technological personnel. We will increase incentives for innovative talents, promote the implementation of distribution incentive policies oriented to increase the value of intellectual property, so that researchers can gain fame and wealth. We will support the construction of a talent innovation platform. For newly approved academician workstations, expert workstations, national cooperation stations and postdoctoral research stations, 100,000 yuan for three consecutive years will be subsidized after examination. To strengthen the popularization of science, the newly approved popular science education bases at the provincial level and above and at the municipal level will be awarded 100,000 yuan and 50,000 yuan respectively.

(19) Improving the guarantee mechanism for ensuring scientific and technological innovation. All localities and relevant departments should implement the system of primary leadership responsibility, put scientific and technological innovation at the core of development, and strengthen hard core support for scientific and technological innovation in leading high-quality development. All counties (city-level cities and districts) should improve the mechanism for the steady growth of government funds in science and technology, ensure that local supporting incentive funds are fully budgeted and allocated in a timely manner, and guide enterprises to increase investment in science and technology.

(20) Strengthening supervision and inspection. Scientific and technological innovation will be included in an important part of the city's inspection. To implement the work interview system, the municipal governments of counties (cities and districts) that do not do enough to promote scientific and technological innovation, and counties (cities and districts) that the proportion of local financial scientific and technological expenditure in the general public budget does not reach the average level of the province, shall conduct work interview and cancel relevant rewards.

(21) All financial funds involved in these Opinions shall be borne at different levels according to the current financial system. All counties (cities and districts) should conscientiously implement the spirit of these Opinions and implement financial awards and subsidy funds with reference to these Opinions.

(22) These Opinions shall come into force as of the date of promulgation and shall be valid for 5 years. The Implementation Opinions of the Municipal People's Government on Accelerating the Construction of the Scientific and Technological Innovation System (No.8,2018) shall be abolished at the same time. If the original other scientific and technological innovation policy documents are inconsistent with the Opinions, they shall be implemented in accordance with the Opinions.